## Minutes of the AGM of Shooters Hill Golf Club LTD held on 6th December 2024

The meeting was opened at 7.30pm by the Chairman, Harvey Goodhew [HG], who welcomed all to the one hundredth Annual General Meeting of Shooters Hill Golf Club Ltd [32 shareholders present].

The Chairman [HG] asked the club Manager, Chris Cooper [CC], to read out the calling notice of the meeting. CC read out the notice dated 1<sup>st</sup> November 2024 signed by the Chairman on behalf of the Board.

It is noted that 10 proxy votes were received which meets the 5% quorum of 33 shareholders either attending or by proxy. 5 apologies were received.

## Item 1 – To receive and approve the minutes of the one hundredth AGM

The Chairman [HG] confirmed that the minutes have been available on the website and with no matters arising asked that these be accepted as a true record; proposed by C Biram, seconded by M Snowden, and agreed by way of a show of hands.

## Item 2 – (a) To consider and if so determined, to receive and adopt the Directors Report.

# Chairman's Report on behalf of the Board

Firstly, a thank you to the Directors who served during the year, some of whom are new to the Board having been elected last year. Thank you to Michael Harrold who, for personal reason, stood down earlier in the Spring. This year as noted there are two Directors standing down and in addition to Michael, we thank Brian Hedges, for his 3 years on the Board, and you will note he is standing for re-election.

The club has had a full calendar of golfing competitions and fixtures and congratulations to those who have aspired to the top of the result listings. I am pleased to report, as non-playing match Captain, that we won the South East Association West Kent Cup; the Veterans Section won both leagues, Group 1 [over 60's] and Group E [super 70's]. The ladies Pearson Trophy Team after several years of absence made it to the Kent Finals narrowly missing out on the final at Cherry Lodge GC. The Business Ladies also lost in the final played against Purley Down at Ashford GC. Finally, although they lost, we must applaud Chris Beard and the Perman Shield Team who made it to the final against Wildernesse at Wrotham Heath GC for the first time in over 30 years. A thank you to all team players across the club sections who have represented the club and especially to the team captains for their organisation.

At the last renewal on 1<sup>st</sup> May 2024, 67 members [42 - 7 Day; 9 - Weekday; 6 Youths; 10 - House] decided not to renew their membership, an improvement of 38 on the previous year. The club continues to attract new enquiries for membership and 7-day category is now

roughly at pre-renewal levels but with no members on the waiting list categories, previously 42 members, any resignations are now becoming increasingly difficult to replace. This unfortunately is in line with industry statistics as the Covid boom is now slowing down. We therefore continue to thank all our members for their support and loyalty to the Club.

# On the Course:

The Greens Committee with its Chairman Roger Witchlow along with Mike Dewey, Barry Childerley and Michael Harrold have continued to provide guidance for the Course Manager, Bert Leonardi. Bert has continued, with the team, to provide superb playing surfaces on the course; remembering that until the end of April we were battling the elements and continual rainfall. The Board are delighted to inform the members that Rory Hopgood passed his Level 3 NVQ in horticulture and is now the Deputy Course Manager.

# In the House:

The House Committee has been led by Chris Ellis, House Chairman, Brian Hedges, Gary Whitelock and Steve Francis. This year we saw improvements to the spike bar which needed more than a little TLC and further improvements will be in hand this autumn / winter with new windows and ground-floor toilet refurbishments. We have had a consistent level of catering staff, with the same team members in position for the whole of the year. We have had positive feedback on the catering now being delivered, and although there has been a marked improvement in quality and utilisation unfortunately, as shown in the accounts, the catering finance continues to be challenging but the aim remains to keep moving to a breakeven position. The bar continues to have a good throughput with more social events organised by the committee and private functions.

A thank you to Claire Watts and her staff at Sir Sidney's for looking after us out on the course this summer after what was a difficult wet winter / spring period.

# Administration:

Thank you to our Club Manager, Chris Cooper, Office Assistant, Nicky Clementson, for keeping the administration up to date. Amanda Buckland is still working from home on the accounts albeit coming to the club one a day week, usually on a Wednesday.

# Pro Shop:

Our thanks to Mike Worley our Professional for continuing to provide a great service to the membership.

## **Those Departed:**

Sadly, I must report that the following members, past and present, passed away this year. Many of you will have known these people and their loss will leave gaps in all of our lives: Dennis Taylor, John Davis, Charles Noble, Tony Fuller, John Phillips, Mrs Renee Cavanaugh, Ian Bayne, Albino Vinante.

This year I can report the following attendances at our Board meetings since the 2023 AGM: Harvey Goodhew 12 of 12, Jon Fricker 12 of 12, James Ody 12 of 12, Barry Childerley 10 of 12, Mike Dewey 11 of 12, Chris Ellis 12 of 12, Steve Francis 8 of 12, Michael Harrold 5 of 5, Brian Hedges 10 of 12, Gary Whitelock 11 of 12, Roger Witchlow 10 of 12.

Under Article 37, this year 2 [two] Directors were required to stand-down. The notice was displayed in the clubhouse as per the Articles and we received 4 [four] nominations. A ballot paper is prepared for shareholders to vote for up to 2 [two] nominees.

# The Future:

The Board as always look towards the future to provide further improvements to our great course and clubhouse facilities for the benefit of the membership as a whole.

As noted last year because of issues of supply and demand, the club has also ordered the following machines, John Deere 8700A Precision Cut Fairway Mower cost £84k (including VAT) and JD 7400A Terrain Cut Trim and Surrounds Mower, cost £59k (including VAT), with the planned delivery date still being in early next year. Finance for these machines will be decided when the delivery dates are known.

As noted last year gas and electricity are a concern for all of us however there is currently no cap on non-domestic supplies. The new contracts took effect in December 2023 [electric - greens compound], March 2024 [gas] and July 2024 [electric - clubhouse] and from the accounts provided show increase of £13k. We continue to investigate ways of using green energy resources thus reducing the long-term effect on rising costs on the club.

The exterior club house remains under review with the cost in region of £75k, the previous quotation included window replacement which has been accrued this year.

With the underlying trend that membership may be falling the Board will continue to look towards maximising other areas of income streams which already occur at the club. These are: more social activities for member engagement, visitor green fees and societies, private gatherings [funerals, parties, weddings] and catering offerings. As previously noted, it is not the intention to flood the club with visitors to the detriment of the members but to utilise the club, both course and club house, to its capacity at the quieter times. The Board appreciate that this may not suit all members' view of a member's club, but the alternative is to continue to increase subscriptions significantly, which as we have seen this year may not be possible if we do not have a resilient membership base.

The area to the right of the entrance continues to be under review and during this year we have engaged in discussions to develop the area for Padel tennis. More information will follow once a firm proposal is received and evaluated by the Board to move forward. At this time information will be made available to the membership.

The challenges ahead will therefore continue to be at the forefront of the Board's decisionmaking process.

Once again, our thanks to James Ody who, as Honorary Treasurer, continues to look after the financial interest of the Club.

Wishing you all continued health and good golfing for the remainder of the year and into 2025.

Harvey Goodhew

## **Chairman of the Board of Directors**

No questions were asked, and The Directors' Report was proposed by S Pusey, seconded by M Stanley, and agreed by way of a show of hands.

# Item 2 – (b) To consider and if so determined, to receive and adopt the Statement of Accounts.

The Chairman [HG] handed over to Jim Ody [JO] the Honorary Treasurer to present the accounts for the year.

The Honorary Treasurer [JO] had produced the following summary to the accounts sent to the shareholders.

#### Additional Information to the Financial Statements For the Year Ended 30 September 2024

The following notes are provided to assist our Members in understanding and interpreting the abbreviated financial statements as presented.

These accounts are not the official statutory accounts and should not be read as such. A copy of the statutory accounts will be available from the office on request once filed with HMRC and Companies House.

In the following sections, I have attempted to explain each key item in the accounts, what it contains and to comment on the variances with 2023, where relevant. Throughout the year I have presented more detailed management accounts to the Board on a monthly basis and reviewed the numbers against the budgeted figures.

#### PROFIT AND LOSS ACCOUNT

#### 1. Subscriptions

Our subscription income shows an increase of £63k compared to 2023. However, this is not as good as in previous years, as the club currently does not have a waiting list which has been in place since 2020. Although we 'gained' 74 new members since October 2023, we also lost 67 members at renewals in May. The 7-day category is now almost back to pre-renewal level. However, the club has and continues to receive enquiries from prospective members as we enter the autumn / winter period, but not on the levels of recent years.

## 2. Entrance Fees

In 2022 it was decided to reintroduce the joining fee and this year the income from this was £25k, down £13k, reflecting the club's struggles to continue to attract new members.

## 3. Member's Guests and Visitor Green Fees

In 2024 members guests and visitor fees again increased by £34k (2023 increase £26k). Guest fees remained roughly static, with weekday guest income accounting for £43k and weekend guests £16k of the total. This year we started marketing the club on GolfNow and utilised the BRS booking platform which has resulted in increased visitor fee income of £31k and we will look to improve on this again in 2025. Golf society income also increased by £8k to £17k.

## 4. Catering Surplus

This is the rental income that the Club receives from Sir Sidney's. In 2023 the income related to the club running Sir Sidney's in October 2022.

## 5. Income from Buggies

The figure represents the profit in 2024 after deducting the costs of the hire. Buggy income increased in 2024 (£3k) and with costs being constant the overall profit also rose by £3k to £10k.

## 6. Locker and Trolley Shed Rental

Income for lockers and the trolley shed has remained constant reflecting the continued demand for both facilities.

## 7. Function Room Hire

Function room hire unfortunately fell in 2024 by £5k to £18k.

## 8. Rent Receivable

The club receives income from the rental of the land to the tennis club and receives rent for the flat in the club house and Dormy Cottage. Income has also increased because in 2024 we started receiving rental income for more buggy storage in the garages.

#### 9. Interest Receivable

This reflects the composite rate agreed with our Bankers on all our credit balances.

#### **10. HMRC Employment Support**

The Club continues to benefit from the HMRC employment allowance scheme which in 2024 was £5k (2023 £5k).

#### 11. Other Income

Other income which has remained constant in year on year is made up mainly of income from social events that were re-introduced during 2023 and in 2024 some advertising income.

#### 12. Bar Income

The bar continues to be a constant source of revenue for the club, with sales increasing by £13k. This year the purchase percentage against sales and the personnel percentage against sales were both slightly higher than previous years which is why the overall gross profit has fallen by £9k to £48k. One area we may need to look at in future is the member's discount. Currently at 21% the value of the discount given in 2024 was just under £58k and we need to ensure that this level of discount is sustainable.

#### 13. Food Income

The club took back in house the kitchen facilities at the club in October 2021. It was always known at the time that this maybe a challenge. The issue has always been generating sufficient income to cover the salaries and cost of the food for the level of service required. In 2024 we managed to maintain the staffing costs, slightly reducing the hours of operation during the summer evenings, but even with this, and although income has increased, we have still not managed to generate enough income to cover the costs. However with costs being roughly static, the increase in revenue has fully gone against the 'net food income' resulting in a reduced loss of £40k, a reduction of £19k.

#### **14. Course Expenditure**

Overall, the course expenditure increased by £57k year on year. Personnel costs increased by £14k reflecting the fact that in 2024 we were fully staffed and the pay rises given in the year. Materials and upkeep also increased by £15k, which reflects the increase in prices during 2024 as well as the upgrades and repairs to the irrigation system. We have also accrued £20k to upgrade the drainage on the putting green. Machinery maintenance rose by £23k reflecting the cost of repairing our fleet, the largest items being repairs required to the digger and a new control box for one of the gators. 2024 reflects the full lease charge for the new JD 2550 E-Cut Mower delivered in Feb 2023.

#### **15. House Expenditure**

House expenditure at £197k increased by £45k in 2024. The main reason relates to the refurbishment of the spike bar earlier in the year, together with accrual for the repairs required to the house relating to window replacements of £22k and ground floor toilet refurbishment of £25k. 2023 reflected the additional works of £15k, including a new boiler, that were required to Dormy Cottage following its occupancy in late 2022. Heat, Light and Power as predicted have increased in 2024, by £13k to £45 reflecting the increases from when the contracts changed in December 2023, March 2024, and July 2024.

#### **16.** General Expenditure

The general expenditure has increased by £6k to £297k compared to 2023. Personnel costs have increased by £4k reflecting the pay rises given in the year, as well as an increase in staff training. As in the previous year, we continue to receive a hospitality rebate of 75% on the Business rates, which fell by a further £4k to £9k. Water rates remained constant reflecting the milder summer in 2024 compared to 2023. However, our insurance bill increased £9k to £23k reflecting the increased cost of insurance.

In summary in 2024 the Club made a loss of £8k. The catering loss of £39k being cancelled out by the bar profit of £48k. With the remainder of the income being sufficient to cover the costs especially the one offs in 2024 for planned maintenance of the window replacements, ground floor toilet refurbishment and putting green drainage.

#### **BALANCE SHEET**

#### 17. Fixed Assets

We continue to provide depreciation at a rate calculated to write-off each asset over its useful life. This year we purchased a new verti drainer, new Progator 2030 and a new irrigation storage tank. We unfortunately had to scrap the PSI terminals in the spike bar and the pro shop, and replace them with new 15 inch terminals. The stated figures reflect the historic cost (less depreciation to date), there having been no revaluations.

#### 18. Stocks

This reflects the values of stocks of team shirts, ties, badges, and glassware held by the club and the stock held for the bar.

#### **19. Sundry Debtors**

This reflects the various trade debtors owed to the club. This year the figure has risen reflecting the amount of money owed in relation to credit card transactions.

#### 20. Prepayments

This figure has decreased in 2024, reflecting that 2023 had two one off payments in advance of £14k. Within the balance are also the standard prepayments for insurance and general rates.

#### 21. Cash at Bank and in Hand

The balance of cash at bank and in hand has increased in 2024 reflecting the cash held following the subscription receipts at 1<sup>st</sup> May 2024.

#### 22. Trade Creditors

This figure has risen slightly in 2024.

#### 23. Other Taxes and Social Security

This year the figure is made up of the amount owed for PAYE (£9k), VAT (£14k) and staff pension contributions (£1k).

# 24. Sundry Creditors

This is made up of several categories:

- **Deferred income** in 2024 this is the 7 months income that will be included in the profit and loss account for 2025 (£478k), reflecting the move to 1 May renewal and the increase in subscription.
- **Subscriptions received in advance** this is money that has been received from members to cover their subscriptions in 2025/26.
- Bar card deposits this is the amount we owe members for the balances that they have on their swipe cards.
- Accruals these relate to a number of accruals that we have made in 2024 relating to items of expense. Should this not be used during 2024/25 these will be returned to the profit and loss account.
- **Other creditors** this figure relates to other monies owed by the club.

In addition to the accompanying notes the Honorary Treasurer [JO] commented on the accounts as follows:

Good evening, Mr Chairman, Club captain Jon and Lady and gentlemen members of Shooters Hill golf club.

The first thing to say is that I would like to go through the formal aspect of the presentation and subsequent approval of the accounts followed by an insight into next year's budget and some of the issues that we have faced this year and will continue to face.

Profit and Loss:

Overall, this year we made a loss of £8k compared to a profit of £8k in 2023. The catering loss of £39k being cancelled out by the bar profit of £48k, with the remainder of the income being sufficient to cover the costs. This year we had three one-off items of expenditure that have contributed to the loss:

- 1. Window replacements to the club house £22k
- 2. Ground floor toilet refurbishment of £25k and
- 3. Upgrade to the putting green drainage £20k

2 and 3 are planned for January with item 1 to follow later in the new year

Income:

Subscriptions continue to rise reflecting the increase in subs in 2023. Our full membership has just about returned to pre renewal level, but we no longer have a waiting list as in previous years.

Entrance fees at £25k, a fall of £13k, also reflect the club's struggles to attract new members which is reflective of the golf industry as a whole.

Members guests and visitor green fees again increased in 2024 reflecting the marketing of the club on GolfNow and the utilisation of the BRS booking platform. We will continue to look at how we market the club so that in 2025 visitor income can be increased.

Catering surplus represents the rental income that the club receives from franchising out at Sir Sidney's.

Income from buggies rose slightly in 2024 £3k again through increased use and this was reflected in the profit as costs were stable.

Locker and trolley shed income remained constant in 2024 reflecting the continued demand for both facilities.

Rents receivable reflects the income from the tennis club, the flat, Dormy Cottage and the garages.

HMRC Employment Support – As part of the HMRC employment allowance scheme we again received £5k in 2024 [£5k in 2023].

The bar continues to show a profit, although slightly down against 2023. One area we may need to look at is the member's discount. Currently at 21% the value of the discount given in 2024 was just under £58k and we need to ensure that this level of discount is sustainable. The profit from the bar in some part now offsets the cost of taking the catering back in-house. It was always known that taking the catering would be problematical, and this has unfortunately proved to be the case. The issue has always been generating enough income to cover the salaries and cost of food. We slightly reduced opening hours in 2024 and managed to keep costs static and even with an increase in revenue it is still not enough income to cover the costs.

Expenditure:

Course expenditure increased by £57k in 2024, reflecting the pay rises given and the fact that we were fully staffed in 2024, along with material price increases and the repairs and upgrades required to the irrigation system, as noted we have also accrued £20k to upgrade the drainage on the putting green. Machinery maintenance also rose, reflecting the cost of repairing the fleet, two significant items being the repair of the digger and a new control box for a gator. 2024 also has the full year lease cost of the JD 2550 E-Cut mover delivered in February 2023.

House expenditure increased in 2023 by £45k to £197k. The main reason relates to the refurbishment of the spike bar earlier in the year, together with accruals for the repairs required to the house relating to the window replacements of £22k and ground floor toilet refurbishment of £25k. Heat, light and power, as predicted, increased by 13k in 2024, reflecting the increases from when the contracts changed.

Although General expenditure has remained roughly constant there have been some increases and decreases within the category. Personnel costs rose reflecting pay rises in the year and staff training. As in previous years we continue to receive a hospitality rebate of 75% on our general rates, this will be one of the issues for 25/26 as the rebate will be reduced to 40%. Water rates were constant reflecting the milder and wetter summers in 2024 and 2023. Our insurance bill also rose reflecting the increased cost of insurance.

In summary in 2024 the Club made a loss of £8k. As with all years we have continued to monitor the profit and loss very carefully with the accruals for the three one off items only given the go-ahead at the very end of the year when we could see that we had generated nearly enough income to cover the expenditure.

Balance Sheet:

First, apologies, as I meant to change a heading on the balance sheet to Creditors and not 'Creditors: amounts falling due within one year'. This is because as discussed in previous years, these accounts are not the statutory accounts and the bounce back loan is payable over more than one year.

Fixed Assets – This year we purchased a new verti drainer, new progator 2030 and a large new irrigation storage tank required so that the whole course can be watered in one go. We unfortunately had to scrap the PSI terminals in the spike bar and the pro shop, due to a hardware issue and replace them with new 15inch terminals for which we were given a discount.

That concludes my presentation of the accounts for 2024 and before I ask for their approval does anyone have any questions?

JO asked if there were any questions on the accounts.

M Dillnutt [MD] – we have the kitchen open but not being used and the Board are considering reducing the discount to prop up the kitchen, I don't understand why the kitchen is losing money.

JO – we are all concerned at the situation, and we may have to look at when the kitchen should be open, this I will consider in the 2025 budget review shortly. We do have to consider increasing prices and / or reduce the discounts.

MD – at some point members will think it is too expensive to use the club.

JO – We are relying on members to support the kitchen, or we have to look at other options.

C Ellis [CE] – agreed with the comments but there are only so many times to look at the membership supporting the club. If we were to ask members here tonight about reducing the hours or closing, there would be many moans.

HG – closing it is not an option, but we may look at reducing the hours.

MD – let's have a vote hear tonight to close / reduce the hours.

JO – there won't be a vote, but we can ask the membership what their opinion is through a survey and ask the direct question.

With no further questions JO asked for the accounts to be approved; proposed by M Willson, seconded by G Mancrief, and agreed by a show of hands.

Additional information specifically re Budget 2024/25

As with all years we always prepare a club budget and this year has been no different, however it is, as currently we have a budgeted loss of just under £110k

Now before I go through some of the items, there is still one large item in the budget that relates to House repairs, that like this year, can be deferred until we know how the year has panned out.

The main areas of changes/concern to note are as follows

Subscription income - we have obviously budgeted for an increase in fees from May 2025, however as we do not have a waiting list and it is becoming increasingly difficult to attract new members, we have also for the first time reduced our membership number by 60, which reflects our normal attrition rate at renewals. This means that we have reduced our monthly subscription income by £5,300.

Members, guests and visitors fees – in order to try and offset the income lost above we have currently increased this category to £210k an increase of £95. As previously mentioned, we are now using GolfNow and BRS and it is how we continue to market the club and its usage that will have a big impact on our financial well being

Bar and kitchen sales – we have currently left at previous year actuals (which as stated may need to be looked at, especially the member discount)

All other income we have left at 2023/24 levels except for the HMRC support which in line with the budget has increased to £10.5k. however this has offsets in personnel costs as noted below.

## Course expenditure

Personnel costs – salaries have increase by a percentage (which is currently similar to the subscriptions increase percentage) from April. The employers NI has been in line with the budget to 15% and the reduction in the lower earnings limit from £9.5k to £5k resulting in a £533 annual increase per person

Material and upkeep – overall the materials and upkeep budget is the same, although more has been moved into 'general' running cost with a compensating reduction in project expenditure.

Machinery lease – this has been increased based on the delivery of new machinery, expected February 2025, JD8700A and JD4700A with an estimated cost of £2,400 a month. We have also been advised that it is now better to lease any machines that are to be used for cutting. House expenditure

Bar and Kitchen Personnel costs – salaries have increase by a percentage (which is currently similar to the subscriptions increase percentage) from April. The employers NI has been in line with the budget to 15% and the reduction in the lower earnings limit from £9.5k to £5k resulting in a £533 annual increase per person

Bar wages are based on 35% of turnover (after discount)

Kitchen wages are currently over 100% of turnover and this needs to be looked at and addressed

Bar purchases – are approximately 40% of turnover

Kitchen purchases – are approximately 50% of turnover

Maintenance of the club house – This includes £75k to decorate the outside of the club house. This is based on the 2023 estimate, which in total also included the repairs to the windows

## General expenses

Office Personnel costs — salaries have increase by a percentage (which is currently similar to the subscriptions increase percentage) from April. The employers NI has been in line with the budget to 15% and the reduction in the lower earnings limit from £9.5k to £5k resulting in a £533 annual increase per person

Rates and Water – Business rates have increased with the reduction of hospitality support as noted in the Budget, reduced from 75% discount to 40% discount. Water rates have been estimated based on current usage.

Unless mentioned above the remainder of the figures will be based on 23/24 actuals.

This has resulted in this huge deficit. Now as stated we can defer the house repairs, but the figures highlight that based on industry information the golf boom in golf membership that was enjoyed by clubs since Covid is currently showing a slowdown.

Therefore, in order to survive we HAVE to increase the usage of the whole club, both on the course and by utilising all of the club house facilities.

Currently not included in the budget is the following expenditure-

- 1<sup>st</sup> hole fence replacement that will be £40k to £60k depending on the height of the fence (12m or 18m respectively). We have already accrued £21k, but no further accruals will be made until our planning application is further advanced
- As you may be aware we have also been looking at other ways to safeguard the future of the club. A plan to build houses was investigated and rejected and we are now looking at the possibility of building padel tennis courts on the overflow car park. The cost of building the courts is £350k and we are looking into ways of how this expenditure can be funded

D Donovan [DD] – it is an interesting report about the expected losses but who is looking at the income generation on the Board, as it doesn't appear it is happening. We need to market the place on social media and be more pro-active about societies / funerals etc. To increase business, we also need to look at the existing customers, the members. With 10 people on the Board surely there are some ideas.

S Francis [SF] – thanked DD and confirmed that we are looking at a company to assist the club and there is a meeting this coming week to address the points you have noted.

I Craig [IC] – ask whether the club has also made a loss the previous year which JO confirmed no, we made a small profit of £8k.

There were no further questions.

# Item 3 – (a) To elect the Club Captain

The Club Captain, Jon Fricker, [JF] wanted to address three things this evening

- Thank you
- Charity
- Being a Captain

**Thank you**: - To the many people who have provided advice and support throughout the year:

The Board

President and Vice Presidents

Chris and Nicola in the office

Mike Worley

Bert and his team

Kyp and his team in the kitchen

Nic and her team in the bar

The captains of the various Club teams: SEA, Kent Foursomes, North Kent Foursomes, Kent Top Club, Yeomans, the Vets over 60s and magnificent Vets Super Seniors

Colin Harvey, Brian Hedges and Harry Hodnett for their work on the social committee - 3 x quiz nights, 2 x race nights, Curry-Okay, Night Golf, the 11 competition, and several music evenings

Indeed to all Members who have supported the club and its activities throughout the year.

Finally, but not least, Harvey - a fantastic Chairman.

**Charity**: - When I met with Demelza last year I set a target of £500.00/mth, £6,000 for the year - and I'm delighted that we raised just over £7,100 - so thank you so much for support for Demelza.

**Being a Captain**: - If you get the chance to be Captain, do it. it's not just a great honour and privilege, it's great fun.

With this in mind, it's now my pleasure to propose our Captain for the coming season, someone who has SHGC running through his veins - Mr John Whitelock. The Captain, proposed that John Whitelock [JW] be the Club Captain for 2024/25, John is Shooters Hill through and through and a member for many years and I am sure will move the club forward. The proposal was seconded by J Uden and agreed by a show of hands.

Jon congratulated John and placed the Captain's chain of office around John and presented him with a Kent Captains tie. John as his first duty as Captain pinned the Past Captains Medal on to Jon and presented him with a Past Captains tie.

The Captain [JW] – thanked Jon for proposing him to be Captain and thanked the members for their support.

The Chairman [HG] confirmed that there was to be no Lady Captain for the year.

# Item 3 – (b) To elect the Honorary Treasurer

The Chairman [HG] proposed that James Ody [JO] be Honorary Treasurer, seconded by J Briscoe and agreed by way of a show of hands. JO thanked all present.

# Item 4 – To elect two [2] Directors

The Chairman [HG] confirmed that under Article 37 there is [1] Director to step down this year and a further vacancy due to a Director stepping down during the year.

A notice was displayed as per Article 38.1 and a total of four [4] nominations have been received and a ballot paper issued to shareholders.

HG – Chairman thanked the scrutineers [Joan Johansson, John Holmes, Kim Johansson] for counting the votes and asked CC to declare the result:

Total Ballot Papers received including spoiled papers – 133, spoiled papers – 10

Jacob Onyett [75] Brian Hedges [28] Tom O'Shea [14] Colin Harvey [97]

It was declared that Colin Harvey and Jacob Onyett are elected as Directors.

# Item 5 - (a) To confirm the President of the Club

R Witchlow [RW] proposed that Geoff Mancrief become President of the Club for a further year, seconded by J Fricker and agreed by a show of hands.

The President thanked all present and confirmed he will be completing his 60<sup>th</sup> year of membership next year and is looking forward to his 3<sup>rd</sup> year as club President.

# Item 5 – (b) To confirm the Vice Presidents of the Club

The Chairman [HG] asked for the nomination for Vice Presidents. CE proposed the following as Vice Presidents, seconded by J Onyett and agreed by way of a show of hands. The Vice Presidents for 2024/25 are:

Mervyn Mullins; Mick Moseley; Tony Christini; Dave Donovan; Peter Mclean; Mike Ash; Roger Witchlow; John Drummond.

## Item 5 – To vote for the adoption or otherwise of resolutions received by the Secretary.

No resolutions have been received.

## Item 6 – To appoint the Accountants

The Treasurer [JO] proposed D. Stoker & Co be appointed as the Club's accountants, seconded by D Donovan, and agreed by way of a show of hands.

## Item 7 – Any other business

The Chairman [HG] confirmed that there were two [2] items of correspondence received from Dave Donovan [DD] and Jim Halsey [JH].

HG asked DD to note his proposal to the meeting.

DD stated that he was withdrawing his proposal following a conversation that had taken place during the afternoon.

HG asked JH to note his proposal to the meeting.

JH – proposal is that members who are under the age of 80 should not be receiving honorary status until they reach 80. However, it should be that a member should only pay until he reaches 80, so he should only pay for the number of months in a subscription year until his 80<sup>th</sup> birthday and not receive the benefit for the first time at the following subscription renewal.

HG thanked the JH which the Board will note and discuss further.

HG asked if there was any further business?

D Donovan [DD] – as a club we have been using tee times since 2020 and yes this does allow for members to know when they will be home and plan their day. It does seem however that the atmosphere of the club has been lost with no swindle and ask that for the winter months there are no tee times, except for competitions; I have surveyed a few groups who are in favour of this. This will also assist new members to integrate into the club. I am glad to see that from tomorrow that the tee times have been reduced from 10 minutes to 8 to 9 minutes to allow more play. Finally we need to allow visitors to book times and members need to be aware that these bookings have priority on the tee at the time booked.

HG thanked DD for his observations which the Board will note and discuss further.

I Craig [IC] – asked about the recent parking email where it was pointed out to members that it is a club rule that vans should only be parked in the lower car park. The members with vans feel that they are now second class citizens, being asked to park in the lower car park, and if full, in the overflow area where there is no CCTV covering that area and there are a lot of tools left in the vans, that if stolen, would impact the members lively hood. If this is the only option, then CCTV needs to be installed. HG thanked IC for his observations which the Board will note and discuss further.

M Dillnutt [MD] – aside from the middle car park area, other areas of the car park need to be marked out properly this would allow for better parking and more spaces.

MD – asked if we can have a promotion in January for members guest (ie reduce the price down from £35 to £25) which might encourage more players, this could also be run through the Spring on a weekday. SF – is this for both guests and visitors? MD – yes.

DD – is there a reason BRS sell the green fees cheaper than the club? HG confirmed this will be reviewed.

MD – asked about the course marshalling and what the Board are considering as we need more than one? It was noted that there was a golfer in jogging bottoms recently and without a marshal who is checking visitors. MD pointed that it has been noted by many that we're a member's club with standards and are not a mickey mouse course, therefore these issues should not happen. J Hemmings [JH] noted from the floor that the advising on the dress code, the checking of the dress code should be down to the person booking them.

J Hemmings [JH] – noted to MD that there was a recent meeting with a couple of Directors to look at what is required going forward.

J Onyett [JO] – we have to be mindful of changing golfing apparel and our dress code needs to be balanced with this.

J Halsey [JH] – it is not just dress code; it is also about being respectful to others when asked to do something by the marshal and / or fellow member.

DD – asked that can rakes be always placed in bunkers and that this change can be notified to members.

JH – didn't agree with this suggestion, and suggested that rakes should not be in bunkers but that they should be placed outside a bunker on a scaffold pole as sometime if the rake is just in the bunker you end up by the front lip when if unhindered the ball would have rolled in to middle of the bunker.

All the above items will be noted and discussed at the Boards next meeting.

The Chairman [HG] thanked B Hedges, the retiring Director who did not get re-elected, for his hard work during the last 3 years.

With no questions the Chairman [HG] thanked the shareholders for attending and closed the meeting at 20:40 hrs.