

MINUTES OF MANAGEMENT COMMITTEE MEETING HELD ON MONDAY 29th April 2019

Present

Captain:	S Hanmer	Y
President:	I W Sherlock	Y
Lady Capt.	C E Bennett	Y
Hon. Sec.	S Martin	Y
Captain Elect	W Evans	Apologies
Past Captain	C I Sherlock	Y
Comps & Handicaps	A Lambert	Y
Hon. Treasurer	J Orchard	Y
Greens	G White	Y
Greens	M Wild	Y
Opens:	Vacant	Vacant
Junior Development	L Butterworth	Y
Social	J Hall	Apologies
House/Clubhouse Development	D Clarke	Y
Bar/Clubhouse Development	D Howles	Y
Marketing	M Barlow	Y
H&S	D Lewis	Y

Captain

- Welcomed all and offered condolences to President and Past Captain on the loss of Alan Broad who served the Club so well for many years as Comp Sec, Captain and President. He was well liked and well respected.

Minutes of Meeting Monday 25th March 2019

Proposed by Jonny Orchard and seconded by Darren Howles as a true and correct record. Signed by Captain.

Ladies Captain

- **Report circulated.**
- Reception team for Mixed Open to receive complimentary refreshments.
- Players will use the Bar Area with christening in function room.

Secretary's Business for Committee Meeting: Monday 29th April 2019

Matters Arising from Minutes of 25th March 2019

- Considerable debate on ride-on buggies –revenue generation vs safety. **H&S Sec to make enquiries of other clubs.** Done. Wide variation of solutions employed at other clubs. We are actively pursuing a programme to improve access over winter.
- **House** – photos to be re-framed and hung in clubhouse
- Issues with Saturday winter **comps** and handicap adjustments to be debated at **comps/greens sub-committee** at the end of the winter as usual
- Feedback from Members re Saturday Start Sheet to be discussed at **Comps sub-committee**

- **Greens to liaise with Golf Pro** re best place to hold practice sessions when the field is too wet.

Secretary's Business Monday 29th April 2019

Membership:

- New Members: **3 x G7, 1 x G722, x G726, x G729, x G6, x G628, 1 x G5, x 3-Day, 1 x PMG, 2 x Free Academy Juniors, x JB16+, 0 x LS, 2 x Social, 1 x Ladies Academy, x Ladies 2 Year Deal & 1 x Trial Membership**
 - **Trial membership** – Yellow Bags Tags with expiry date.
 - **3-Day** – Red Bag Tags.
 - **99 3-Day Members**
 - **PlayMoreGolf** – Green Bag Tags. We now have **57 PMG**.
 - **Rule 4.4 Defaulters:**
 - One

Subscriptions 2019

- Discussed at Finance Meeting.
- Subs Sec has done an excellent job chasing income.
- Comp Sec has done an excellent job getting the best out of the system.

Albatross Digital Marketing

- Generating lots of leads again now we are pushing 3M Trial Membership.
- Opens being promoted.

New Members Meeting

- Second one to take place 31/5/19 at 7pm just ahead of Prize Night. Part of our retention strategy.

Member Retention

- Sub-committee meeting held 13/3/19
- England Golf advice and support will be followed. Next meeting set for 8/5/19.
- Members Survey to be undertaken annually. **Draft to be circulated.**
- New members to be contacted after c3 months to discuss integration etc.

Societies & Parties

- **Societies** for financial years to:

Sept 2012	Sept 2013	Sept 2014	Sept 2015	Sept 2016	Sept 2017	Sept 2018	Sept 2019
£14K	£17K	£15K	£17K	£14K+	£15.2K+	£14.1K+	£10.K+
- Still working on transferring Societies from BRS to Club V1 – for the moment 2019 figures are not up to date.
- Last March projected Society income was £13K+
- Willowood Golf Day set for Friday 13th September 2pm Shotgun Start. Planning Meeting took place 18/4/19 – went well. Expecting 18-22 teams of 4.

Room Hires for financial years to:

Sept 2012	Sept 2013	Sept 2014	Sept 2015	Sept 2016	Sept 2017	Sept 2018	Sept 2019
29	30	46	76	114	101	84	66

- Bookings in course of transfer from BRS to ClubV1 – ClubV1 will not provide the detail seen previously.
- Agreed Bar Sales Tracker Spread and total number of parties etc booked for the financial year will suffice.

Member Bar Cards

- Issue of abuse of Cards and impact on margin circulated, discussed and general consensus was to retain status quo.

Lancashire Boys: Sunday 19th May 2019

- Planning meeting with County Sec went well 17/4/19.
- County reps were very complimentary about AULGC.
- County will marshal the Championship.
- Hon Sec has written to C&RGC, Withington GC and Marple GC requesting a few courtesy tee times for our members on 19/5/19.
- Hon Sec will also write to North Manchester GC & GCMA

GolfSafe

- Junior Development Officer (Lee Butterworth & Welfare Officer (Justine Hadfield) attended England Golf Seminar in Burnley 28/2/19

Staff

- Designated staff to attend 1st Aid Seminars at St John Ambulance in Denton – certificates will last three years.

Council Tax on Bungalow

- Our application for single person occupancy discount was successful and saves £219.94 per year.

Complaints

- Summer 4Ball KO – members not in draw. Resolved.
- Saturday Start Sheet for those wishing to play between 9.30a.m. - 11.30a. m. Debated again and agreed to retain status quo until the end of this season. Members to be updated via Captain's Message.

Disciplinary

- Dunham Forest match – dealt with by Captain

Club Governance Workshop – England Golf

- Garforth GC Tuesday 28/5/19: Comp Sec & Hon Sec will attend.

Water Abstraction Licence

- Licence to be transferred into Club name (from that of an individual)

- Application to Transfer sent 25/2/19. Stuttering but progressing.

Neighbours

- Hon Sec has written to a neighbour re the clippings dumped on our land

Heads Meeting

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Memorial for Jack Bintliff

- Awaiting update from family.

Engraving/Honours Boards

- Honours Boards done
- Engraver thwarted by bad weather, then vehicle failure and returning soon
- Lancashire Championship Trophy in course of hand engraving and returning

Captain's Picnic

- Thanks to JJ Lewis for organising Howley Hall GC and Swans Coaches
- 17/5/19. Max 48. £60pp. Deposit Paid.
- 46 booked and 3 to pay

Society Organisers Golf Day

- Agreed Thursday 1st August 2019 and Organisers to be invited. Captain & President available.

Reciprocal Golf

- C&RGC – Committee has decided to impose additional conditions:
 - Max 8 times pa
 - Must be booked by our Sec or Pro
 - Not Saturday or Tuesday
 - Membership Card to be produced on arrival

Ringway GC

- Ringway GC are hosting the Cheshire Seniors Qualifying & Cheshire Matchplay Championship between 16 and 19 May 2019.
- Hon Sec has offered courtesy for their members on Thursday 16th and Friday 17th (Saturday is out for our men's comp and Sunday is Lancs Boys).
- Pro advised.

Rules of Golf 2019

- 200 books collected by members. App recommended again.

Wi-Fi Guest Network

- Now live – **password is "hole19golf". Just a reminder.**

AOB

- **please don't forget, in order to better manage our meetings, AOB items should be circulated in advance and dealt with by the appropriate sub-committee.**

Confidentiality

- **All matters discussed at Committee are confidential unless expressly agreed otherwise**

Treasurer's Report

Report circulated with 6M Management Accounts to 31/3/19

The first 6 months management accounts to Mar 2019 show a significant improvement compared to same period last year.

Income on almost all streams is up coupled with course and club expenses being below last year's levels.

The bar has done really well in the first 6 months and is well above budget with subscription on budget.

Total Club Expenses are on budget with total Course Expenses below budget. General expenses are over budget

Specific Comments

- | | | |
|------------------------------|------------------------|--|
| (i) | Includes the following | - New Roller Shutter
£861 |
| - Roller Shutter Repair £925 | | |
| - Roller Shutter Repair £926 | | |
| (ii) | | Additional Depreciation on new
kitchen Oven/Extractor |
| (iii) | | Includes new printer and ink |
| (iv) | | Due to increased PlayMore Golf
members |

Liquidity

- O/D facility worked as projected. No longer required.

Monthly Management Figures

- 6M to 31/3/19 P&L reflects a YTD Surplus £15K vs Deficit £40+K last year.

Marketing

- **Report circulated.**
- Opens banners soon.
- Free Function Room Hire banners soon
- Ads via Albatross for Opens are excellent

Junior Development

- **Report circulated**
- Golf Safe progressing
- Need help with coaching sessions
- Donation from County re Lancs Boys Championship will fund team shirts

Social

- **Report circulated**

Health & Safety

- **No Report.**
- Head Greenkeeper attending 3-Day H&S training course.
- Gaps in railings on balcony are too big. Banners to cover the whole area as interim measure pending ultimate resolution.

Grant Funding

- Progressing very slowly

House

- **Report circulated.**

Bar

- **Report circulated.**
- Stocktake UK appointed.

Greens

- **Report circulated**
- Mottled colour of greens is over-seeding and new feed
- 6th green needs more seeding and micro-tining to damaged area

Competitions

- **Report circulated**
- Twilight 9-hole comps to move to Fridays now Leagues are playing on Thursdays

Opens

- **No Report.**

Fund-raising Day

- To be organised to support Luke Kelly who has qualified for the Euro-Pro Tour and turned pro

Suggestion Book

- Hon Sec has responded to suggestion re banners obscuring view on balcony – please see H&S Report.
- Greens sec has responded re ball washer on 10th hole

Next Meetings

- **Full Committee: Wednesday 29th May 2019 at 7.30pm**

Captain _____ Date _____

Proposed by:

Seconded by: