

**MINUTES OF MANAGEMENT COMMITTEE MEETING HELD ON  
MONDAY 29<sup>th</sup> July 2019**

**Present**

Captain: S Hanmer	Y
President: I W Sherlock	Y
Lady Capt.: C Bennett	Y
Hon. Sec.: S Martin	Y
Captain Elect: W Evans	Y
Past Captain: C Sherlock	Y
Comps & Handicaps: A Lambert	Y
Hon. Treasurer: J Orchard	Y
Greens: G White	Y
Greens: M Wild	Y
Opens:	Vacant
Junior Development: L Butterworth	Apologies
Social: J Hall	Apologies
House/Clubhouse Development: D Clarke	Apologies
Bar/Clubhouse Development: D Howles	Y
Marketing: M Barlow	Y
H&S: Dave Lewis	Apologies

**Captain**

- Captain welcomed all, thanked the President for an excellent President's Weekend and asked that all redouble efforts to circulate Reports a week ahead of future meetings in an effort to reduce the length of meetings.

**Minutes of Meeting Wednesday 26<sup>th</sup> June 2019**

Proposed by Wayne Evans and seconded by Darren Howles as a true and correct record. Signed by Captain.

**Ladies Captain**

- **Report circulated.**
- Ladies Captain's Day was excellent
- Mixed Open was a great success. Next year we need to book the Function Room for dining golfers and liaise more effectively with Caterer.
- Ladies issues with 18<sup>th</sup> hole – LC will take suggestions to Ladies Committee.

**Secretary's Business for Committee Meeting: Monday 29<sup>th</sup> July 2019**

**Matters Arising from Minutes of 26<sup>th</sup> June 2019**

- **House** – photos to be re-framed and hung in clubhouse – Steve Gilligan will liaise with House Sec.
- Issues with Saturday winter **comps** and handicap adjustments to be debated at **comps/greens sub-committee** at the end of the winter as usual

## Secretary's Business Monday 29<sup>th</sup> July 2019

### Membership:

- New Members: x G7, x G720, x G725, x G726, x G729, x G6, **1 x G623**, G5, x 3-Day, **2 x PMG**, **2 x Free Academy Juniors**, x JB16+, 0 x LS, x Social, x Ladies Academy, x Ladies 2 Year Deal & **2 x Trial Membership**
  - **Trial membership** – Yellow Bags Tags with expiry date. **10 Trial members**
  - **3-Day** – Red Bag Tags. **99 3-Day Members**
  - **PlayMoreGolf** – Green Bag Tags. We now have **69 PMG**.
  - **Rule 4.4 Defaulters**: One CCJ registered and one Money Claim going to arbitration

### Subscriptions 2019

- All under control – for now!

### Albatross Digital Marketing

- Generating lots of leads again now we are pushing 3M Trial Membership.
- Albatross - Filtered leads coming through. Full review at end August

### New Members Meeting

- Second one took place 31/5/19. Again a small but successful gathering. Part of our retention strategy.

### Member Retention

- England Golf advice and support being followed. County Liaison Officer, Helen Searle, is pleased with progress so far.
- Next step is Members' Survey.
- Fairfield GC are offering Ladies two years membership for just £250. Latest from the rumour mill is we will lose some ladies.

### Societies & Parties

- **Societies** for financial years to:

Sept	Sept	Sept	Sept	Sept	Sept	Sept	Sept
2012	2013	2014	2015	2016	2017	2018	2019
£14K	£17K	£15K	£17K	£14K+	£15.2K+	£14.1K+	£12.K
- Still working on transferring Societies from BRS to Club V1 – for the moment 2019 figures are not quite up to date.
- Last July projected Society income was £15K+
- NW Seniors Tour Monday 1/7/19
- Bardsley Construction Golf Day Friday 5/7/19

### Room Hires for financial years to:

- | Sept | Sept | Sept | Sept | Sept | Sept | Sept | Sept |
|------|------|------|------|------|------|------|------|
| 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
| 29   | 30   | 46   | 76   | 114  | 101  | 84   | 79   |
- 33 in BRS to 28/2/19 plus ClubV1.
  - Total number of bookings by July last year was 82

- Bar Sales Tracker Spread continues to reflect good progress.

### **Insurance**

- 3-yearly property survey to be undertaken 2/8/19.

### **Complaints**

- Pond – explained/resolved
- Mixed Open – great success brought with it a few issues which can be resolved easily

### **Disciplinary**

- A defaulter attended a Society day – Hon Sec to advise Society organiser defaulter is not welcome

### **Water Abstraction Licence**

- Transfer completed.

### **Heads Meeting**

- Meeting 26/6/19
- **Car Park** - No response from TMBC re road-sweeper to clean car park
- **Front Entrance** - Greens will trim the shrubbery as soon as time permits. That will expose tired-looking signs which need replacing. Marketing Sec is reviewing. Front Entrance needs a full overhaul.
- **Flower Beds** - Odd-job boy will weed beds adjacent to practice putting green and in front of yard wall. He will also sweep/tidy-up around perimeter of car park
- **Nearest the Pin Markers and Tape Measures** - Pro will purchase and charge a deposit of £10 to reduce/eliminate disappearance!

### **Engraving/Honours Boards**

- Honours Boards done
- Finally, engraving completed!!

### **Society Organisers' Golf Day**

- Set for Thursday 1<sup>st</sup> August 2019. 21 accepted invitations so far.
- Itinerary and tee times circulated.

### **Reciprocal Golf**

- Free Reciprocal agreed with North Manchester GC
- Hon Sec has spoken with and written to Davyhulme Pk GC re setting up a reciprocal arrangement. Acknowledged 4/7/19.

### **Bequests**

- Suitable note circulated to members

### **Committee Trip**

- Friday 30<sup>th</sup> August at Withington GC

### **Willow Wood Charity Golf Day**

- Friday 13/9/19. Meeting with WillowWood reps again soon.

### **Memorial Bench for Colin Boyle**

- Agreed

### **Ride-On Buggy**

- Request to store one in Trolley Shed declined.

### **Wi-Fi Guest Network**

- Now live – **password is “hole19golf”**. **Just a reminder.**

### **Treasurer’s Report**

#### **Management Accounts for 9 months to 30/6/19 circulated**

- Figs show a surplus of £14K YTD v a deficit of £47K for same period last year
- Affiliation Fees up significantly due to increase in members

### **Marketing**

- **Report circulated.**
- Various improvements under consideration
- Will formulate plan for advertising any winter offers – do we cap 7-Day membership?
- Proposal to increase green fees again deferred to annual Budget meeting.

### **Junior Development**

- **Report circulated**
- Academy developing rapidly – need help with coaching
- Open on 30/8/19 needs advertising

### **Social**

- **Report circulated**
- President’s Weekend went well.
- NYE acts booked
- Meeting soon re 2020 functions
- Drive, Chip & Putt idea to be developed

### **Health & Safety**

- **Report circulated.**
- Pond - Interim solution installed. Long term solutions under consideration.
- All incidents and near misses need to be reported to the pro who will add them to the Incident Log
- Play Matrix in course of development

### **Practice Field**

- Improvements look good

**House**

- **Report circulated.**
- Redesign of balcony under consideration
- Function Room needs decorating
- Issue with Dryer in course of resolution
- Whilst not in the Budget, all agreed the drive will be resurfaced.

**Bar**

- **Report circulated.**
- Sales still going well
- Issues with stock to be resolved
- Stock of new Bar Cards to be obtained
- New cooler required for cellar

**Greens**

- **Report circulated**
- New Top-Dresser should arrive next week
- Course has stood up well to weather and footfall

**Competitions**

- **Report circulated**

**Opens**

- **No Report.**

**Suggestion Book**

- Greens Sec has responded to suggestions re the length of the grass to the left of the 16<sup>th</sup> and the etiquette re trolleys on tees and close to greens.

**Next Meetings**

- **Full Committee: Wednesday 28<sup>th</sup> August 2019 at 7.30pm**

**Captain \_\_\_\_\_ Date \_\_\_\_\_**

**Proposed by: .....**

**Seconded by: .....**