

MINUTES OF MANAGEMENT COMMITTEE MEETING HELD ON MONDAY 16th July 2018

Present

Captain: C Sherlock	Y
President: I W Sherlock	Y
Lady Capt.: A Lomas	Y
Hon. Sec.: S Martin	Y
Captain Elect: S Hanmer	Y
Past Captain: L Butterworth	Apologies
Comps: A Lambert	Y
Hon. Treasurer: J Orchard	Y
Greens: G White	Y from c9pm
Greens: M Wild	Y
Greens: S Craig	Apologies
Junior Development & Social: J Hall	Y
House/Bar/Clubhouse Development: W Evans	Y
Marketing & Juniors: M Barlow	Y
H&S: Dave Lewis	Apologies

Captain

- Welcomed all and thanked the President for an excellent President's Weekend.
- Visitor timings and prices were reviewed following a number of complaints to the Captain.
- From 2019 the Lady Aitken Cup will run alongside a Ladies Major and visitors/Societies will not be allowed,
- Review Meeting with our teeofftimes.com rep already set for 1/8/18

Minutes of Meeting Monday 11th June 2018

Proposed by Wayne Evans and seconded by Martin Wild as a true and correct record. Signed by Captain.

Ladies Captain

- Agreed Ladies Captain to have a Jacket from November 2018.

President

- Thanked all involved in organising a great weekend.

Matters Arising from Minutes of Monday 11th June 2018

- Need to formulate a **Vision, Strategy and 3-year** plan and focus on it at Committee Meetings. Discussed at Finance meeting
- **H&S** – Draft Plans/Risk Register will be circulated prior to next meeting.
- Considerable debate on ride-on buggies – damage to course, safety of players. Dilemma is revenue generation vs damage/safety. **H&S Sec to make enquiries of other clubs**
- **H&S – various signs to be erected**
- **H&S – red/amber/green system to be set up re course condition**

- H&S – Ride-On Buggy users to be invited to meeting
- H&S – audiometry to be done on Swing Room/Bungalow
- House – photos to be re-framed and hung in clubhouse – Ladies to review
- Greens – logs to block unauthorised access points
- Comp Sec - to liaise with Ladies Comp Sec re reserved Sunday tee times
- Membership – County Liaison Officer would like to see us offer a Family Membership

Secretary's Business Monday 16th July 2018

Membership:

- New Members: x G7, x G721, x G724, x G726, x G6, x G628, x G5, **3 x Free Academy Juniors**, x JB16+, 0 x LS, x Social, x 3-Day, x Ladies Academy, x Ladies 2 Year Deal & **1 x PMG & 7 x Trial Membership**
- **Trial membership** – Yellow Bags Tags with expiry date.
- **3-Day** – Red Bag Tags.
- **PlayMoreGolf** – Green Bag Tags. We now have 18 PMG.
- **Rule 4.4 Defaulters:**

Subscriptions 2018

- Report/details at meeting.

Arrears of Subscriptions

- Subs Sec Darren Shenton inducted and working well.

Albatross Digital Marketing

- Have produced many leads followed up by Hon Sec. So far they have produced **13 Trial Memberships**, a Society worth c£500 (*final numbers now generate £320*) in Green Fees (if they bring the min they say they will) and plenty of interest. Crazy Crew won the free golf day. They are booked in for 22/7/18 and their day will generate c£100 plus whatever they spend in the bar.
- Win a Free Membership has generated over 150 leads.
- They are now advertising our Opens too.
- Will be important to endeavour to convert as many as poss to full members

Societies & Parties

- **Societies** for financial years to:

Sept 2012	Sept 2013	Sept 2014	Sept 2015	Sept 2016	Sept 2017	Sept 2018
£14K	£17K	£15K	£17K	£14K+	£15.2K+	£15.5K+
- Last July projected Society income was £15.2K
- North West Seniors Tour went well on Monday 2/7/18 and generated £600 in green fees.
- Bardsley Construction Golf Day went well on Friday 6th July 2018 generating £1700+ in green fees.

- Charity Golf Day booked for Legends GS in aid of Oldham Young Carers on Friday 28th September 2018 with **Shotgun Start at 1pm.**

- **Room Hires** for financial years to:

Sept 2012	Sept 2013	Sept 2014	Sept 2015	Sept 2016	Sept 2017	Sept 2018
29	30	46	76	114	101	82

- 11 Christenings
- 7 Conferences
- 5 Funerals
- 51 Parties
- 8 Weddings
- Last April we had 101 parties booked for the year

GoPlayGolf

- It's another channel to sell our tee times, there's less work involved for us and we get a bigger % of the green fee (we set the green fees too).
- We are just in the process of negotiating the fine detail and intend to sign-up soon.
- The up-front cost is £250.
- **Agreed**

Staff

- Accident Claim passed to Insurers with instructions to defend/repel. Progressing

Bungalow

- Advice re renting out taken from Richard Wood at WC Dawson. Provided free of charge. Hon Sec has personally thanked Richard.

Final Qualifying for The Open

- Luke Kelly and Joe Brice played in Final Qualifying. Both enjoyed the experience.

Fund-Raising Golf Day for Club

- Nigel Kay has started the ball rolling and will lead the initiative. Date agreed is Friday 17th August 2018.
- Progressing. £150 per team of four inc food. Notice out shortly.

Stock-taker Required

- **Does anyone know anyone with the relevant skills?**
- **Meeting two stocktakers on Wednesday 18th July 2018.**

Insurance

- Hon Sec met with Loss Adjuster who agreed Claim for storm damage to roof. Claim made and payment received.

Complaints

-

Disciplinary

-

Reciprocal Golf

- Issue re Monday Club playing at Withington GC resolved

Rosehill Tennis Club

- Tony Lambert and JJ Lewis met with Judith Brazier (RHTC President) Monday 29th January 2018.
- Report circulated.

Dirk Farm

- He may resurrect the issue of making an offer for the land between his buildings and the path between the 8th green and 9th tee.
- Nothing received to date.

Land beside our Drive

- Another interested party has come forward. Developments awaited.
- Nothing to date.

Committee Trip

- Friday 3/8/18 at Withington GC confirmed on reciprocal basis.
- Invitations circulated.
- **16 committee and helpers have confirmed attendance.**
- **Final numbers required.**

Motion Picture Licencing Authority

- Looking for an additional Licence Fee from us.
- **Applied for Licence costing c£97 + VAT following advice from NGCAA.**

County Championship Trophy

- Trophy now delivered and on display in trophy cabinet following Luke Kelly's success.
- Insurance updated to cover.

Engraving/Honours Boards

- Engraver returning soon to update lady's trophies.

Wi-Fi Guest Network

- Now live – **password is “hole19golf”**. Just a reminder.

Treasurer's Report Liquidity

Hi all,

I've had a lot on recently at work so unfortunately I've not been able to complete the cash book summary or update the cash flow forecast for June 18.

I will have it all ready for the Q3 finance meeting though and will send to everyone once ready.

I've attached the cash flow prepared last month as a reminder. As at the end of June the total available cash was £101,526, this is just under £6,000 down on the forecasted amount and can be directly attributed to the payment of the Lancashire Union affiliation fees of £6,600 this was not included in the forecast as it was paid in April in the previous year.

The cash flow forecast seems to be a good indicator of when the Club will require an overdraft facility and myself and Steve will meet up with the bank manager in the next month to discuss the Club's needs.

Please could anyone who is responsible for a budget start to think about planning for the 2018-19 financial year as it won't be long now until we will need to meet up to put the budget together and with this year looking like being a deficit it's important that we get it right.

See you all at the meeting.

Thanks

Jonny

Cash Flow

Forecast from June to December 2018 attached.

We need to continue **only spending money where necessary**, so the position doesn't worsen and may even improve over the next 6 months.

Q3 Finance Meeting set for Wednesday 1st August 2018 at 7.30pm in Games Room

Marketing

- Report attached.
- Catering hours to be circulated to members.

Junior Development

- Report attached.

Social

- **Report attached**
- Summer Ball cancelled. Soc Sec will try to organise a Band Night instead.

Health & Safety

- **Report attached.**

Grant Funding

- **Progressing.**

House

- **No Report.**
- We are now in a period of transition with catering. All are working well together.
- Early feedback from members is positive.
- House Manager to live in the bungalow from c12th July 2018.
- **Need to buy new towels for locker rooms**

Bar

- **Report attached.**
- Bar Sec will monitor House Manager closely in early months of his probationary period.

Greens

- **Report attached.**

Competitions

- **Report attached.**
- **Optional new rules for Balls Lost or Out of Bounds to be trialled over winter – not to be added to scorecard at this stage.**
- **Given minimal cost it was agreed to give Barrie Duffy's idea a try**

Handicaps & Opens

- **No Report.**

Triple Crown

- A variety of issues have thwarted best efforts and Martin Wild has written to the main driver at Marple GC to cancel. All agreed.

Suggestion Book

- Dealt with.

Next Meetings

- **Q3 Finance Meeting: Wednesday 1st August 2018 at 7.30pm**
- **Full Committee: Monday 13th August 2018 at 7.30pm**

Captain _____ Date _____

Proposed by:

Seconded by:

Subject: Bar Report

Hi All,

Unfortunately, I am not in a position to report any hard figures due to, a) No stocktake done for June. And b) No Bar journal figures received.

In summary, bar takings were reasonable, however, Bar staff wages were excessive given the amount of trade.

The new House Manager is now in place. However, there are a number of concerns with regards to security, staff relations, reporting and general performance. I have my own view but I will offer these for debate.

Steve Hanmer has had a general meeting with the House Manager to highlight some of these concerns.

See you all tomorrow evening.

Kind Regards,

Wayne

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Just following on from the suggestion book at last night's meeting, the visitors booked in at 10:30 whom I suppose were the cause of the delay were a three ball. However, the Gents' competition sheet hadn't any entries after 10 15 until Dave Hufton's three ball at 10.52, followed by three five day members at 11.00. As neither Paul Taylor, nor Tony Brierley played I don't know who Hufton played with. The next entry on the start sheet was 1 30 p.m. The Sidebothams, Paul Tomlisson, Bill Wrigley et al appear to have just turned up without booking a tee time. The 10 30 reservation was made on the Sunday prior, so would have been visible to anyone checking either HDID or BRS. The 10 15 reservation was Spencer & Taylor Yates.

The automated message which on line bookers get does instruct visitors to let competitors through. I have copied it below, and highlighted the relevant part. However, this booking was a telephone booking and so this would not have been issued. I have repeatedly asked the Professional and his assistant to take an e mail address at the time of booking and issue this letter, but it doesn't happen.

The BRS and HDID timesheets are copied for clarity

<input type="checkbox"/>	10:30	18	Visitor	Nathen Atherton	Lee Edgy
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10:07	Christopher Robinson (26c)	Geoffrey Whitehead (25c)	Brian Collier (24c)
10:15	Available	Reserved	Reserved
10:22	Available	Available	Available
10:30	Reserved	Reserved	Reserved
10:37	Available	Available	Available
10:45	Available	Available	Available
10:52	Dave Hufton (12c)	Paul Taylor (22c)	Tony Brierley (19c)
11:00	Hans Riedlsperger (21c)	Neville Warburton (29c)	Dave Winterbottom (26c)
11:07	Available	Available	Available
11:15	Available	Available	Available

I have increased the weekend on line booking fee to £25 with immediate effect and will instruct the Pro to charge that from 28th July. I don't think it fair to charge extra this week without giving those who pay afterwards in the pro's shop the opportunity not to play, nor do I wish to put the Pro in an embarrassing position.

Just for clarity with regard to early Saturday Visitors, in the sixteen Saturdays this summer since the clock went forward, we have had:

Parties of Single Players: 4
Parties of Two Balls: 5
Parties of Three Balls: 1
Parties of Four Balls: 2

A total of twenty five players.

Additionally we have had:

Groups of Play More Golf Members: 3 (two three balls and a two ball) Our Members.
Groups of Members Plus Guests: 3 (Each has been Gary Clarke plus two guests)

Maybe it is time we told members who tell us the course is overrun by visitors on a Saturday morning, that it simply isn't.

Incidentally, Craig McCannon who came up in discussion as playing now and again, has so far played in 11 Sunday Qualifiers out of 14 possibles this year.
Craig Junior has not missed a Sunday and Kyle has played 10 times.

[Booking Advice:](#)

Thanks for booking a round of golf at Ashton Under Lyne G C.

Please call into the pro's shop at least fifteen minutes before your scheduled tee off time to complete the booking formalities. Here you will find a wide range of quality golf merchandise and do feel free to come earlier if you'd care to browse. **Please be on time. If you arrive late, the professional may have to ask you to start partway round the course, or dependant on other bookings, it may not be possible to accommodate you at all.**

If your booking is on a Tuesday, Wednesday, Saturday or Sunday, you must give way to members playing in Club Competitions.

If you would like to book a pull or electric trolley, they are available for hire at a cost of £3/£8. Please call beforehand and we can ensure they are reserved for you as the supply of electric ones is limited. 0161 330 1537 Option 2

If you are using a SAT NAV for directions please key in OL6 9DS (Links Place) as the club's true post code will send you to the Green-keeper's Hut!

We look forward to seeing you, and hope you enjoy your visit. If you do, you may wish to look at our Full Day Rates or Nine Holes offers besides our 18 holes golf rates which are often cheaper than those discount tee time agents such as Tee Off Times or Tee Times can provide. You'll find them on our "Book a Tee Time" tab. www.ashtongolfclub.co.uk/brs.aspx

Our Terms and Conditions are below and whilst it looks a lot there's nothing unusual. Do take a moment to read them though please.

Ashton Under Lyne Golf Club

TERMS AND CONDITIONS:

All visitors must read our Safety Policy before setting foot on the golf course: <http://www.ashtongolfclub.co.uk/page.aspx?pid=22096>.

Cancellation Policy

If you need to cancel or change your booking, please contact the Professional on 0161 330 1537 (option 2) so that we may make the time slot available to another group.

WINTER PLAYING CONDITIONS (Usually November to March)

We acknowledge that conditions may not be ideal in Winter and that mats and/or winter wheels on trolleys may be required.

We may be using temporary greens and tees.

When these are in force it will be stated on the club web site and adherence to these rules is mandatory for all golfers.

Course Closed

If you are unable to play your round of golf because the course is closed, your fee may be transferred to another day or event of your choice, subject to availability.

Alternatively, if you require a full refund, applications must be made in writing (email to secretary@ashtongolfclub.co.uk) to the Club Secretary, quoting your booking reference.

Booking Transferable

The booking is completely transferable. Please contact our Golf Professional to advise any changes to your booking.

Dress Code

Golfers and Visitors are expected to dress in smart golfing attire. In the Clubhouse casual attire of a high standard is permitted.

See Ashton-u-Lyne Golf Club Website for more details.
www.ashtongolfclub.co.uk

Spikes

Soft Spikes are preferred. Ashton-u-Lyne Golf Club does not accept responsibility for injuries caused to any players arising from the use of unsuitable footwear.

Antony Lambert
Competition Secretary