#### MINUTES OF THE MANAGEMENT COMMITTEE MEETING HELD ON WEDNESDAY 28<sup>th</sup> August 2019

Present		
Captain	S Hanmer	Y
President	I W Sherlock	Y
Lady Captain	C E Bennett	Y
Honorary Secretary	S Martin	Y
Captain Elect	W Evans	Y
Past Captain	C I Sherlock	Apologies
Competitions & Handicaps	A Lambert	Y
Honorary Treasurer	J Orchard	Y
Greens	G White	From 7.49pm
Greens	M Wild	Y
Opens		Vacant
Junior Development	L Butterworth	Apologies
Social	J Hall	Y
House/Clubhouse	D Clarke	Y
Development		
Bar/Clubhouse Development	D Howles	Y
Marketing	M D Barlow	Y
Health & Safety	D Lewis.	Y

## <u>Captain</u>

• Captain welcomed all, thanked all for kind words and condolences. He was also grateful that Reports had been circulated in good time.

## Minutes of Meeting Monday 29th July 2019

Proposed by Jonny Orchard and seconded by Martin Wild as a true and correct record. Signed by Captain.

#### Ladies Captain

- Report circulated.
- Updates provided on Ladies Academy, 18<sup>th</sup> hole and Ladies page on website
- In response to a request for a 3-Day Ladies membership including Wednesdays it was explained that the 3-Day membership deliberately excludes Saturday for men, Wednesday for ladies and Thursday for seniors.

## Secretary's Business for Committee Meeting: Wednesday 28th August 2019

## Matters Arising from Minutes of Monday 29th July 2019

- **House** photos to be re-framed and hung in clubhouse Steve Gilligan will liaise with House Sec.
- Issues with Saturday winter **comps** and handicap adjustments to be debated at **comps/greens sub-committee** at the end of the winter as usual

#### Secretary's Business Wednesday 28th August 2019

#### Membership:

-	7 day	6 day	5 day	3 day	Country	PMG	Junior	Social	Total
Men									
Nov 2015	254	73	26	21	1	-	28	111	514
Nov 2016	254	74	26	59	1	-	76	103	593
Nov 2017	259	54	32	100	1	6	66	89	601
Nov 2018	298	29	21	115	1	31	69	79	643
Aug 2019	291	33	16	104	1	64	63	81	654
Women									
Nov 2015		50	1			-	5	39	95
Nov 2016		48	1			-	5	42	96
Nov 2017		45	2			0	10	39	96
Nov 2018		52	3	1		0	12	34	102
Aug 2019		45	4	1	0	1	11	31	93

- The above figures include 44 men aged 18-30 and 1 woman aged 18-30.
- Trial membership Yellow Bags Tags with expiry date. 6 Trial members
- **3-Day** Red Bag Tags.
- **PlayMoreGolf –** Green Bag Tags.
  - Rule 4.4 Defaulters: Money Claims in course for:
    - One member has not responded to court re mediation. Court will determine next steps

#### **Subscriptions 2019**

• All under control – for now!

## **Albatross Digital Marketing**

• Full review at end August

#### **New Members Meeting**

• Second one took place 31/5/19. No further meetings required this year.

#### **Member Retention**

 Survey has not gone to plan. It's impossible to break it down into short surveys. Will send one on one month's free trial from Players 1<sup>st</sup>. Initial note sent to members.

## **Societies & Parties**

• Societies for Financial Years to:

Sept	Sept	Sept	Sept	Sept	Sept	Sept	Sept
2012	2013	2014	2015	2016	2017	2018	2019
£14K	£17K	£15K	£17K	£14K+	£15.2K+	£14.1K+	£12.K

- Still working on transferring Societies from BRS to Club V1 for the moment 2019 figures are not quite up to date.
- Last Aug projected Society income was £15K
- Room Hires for Financial Years to:

| Sept |
|------|------|------|------|------|------|------|------|
| 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
| 29   | 30   | 46   | 76   | 114  | 101  | 84   | 79   |

- 33 in BRS to 28/2/19 plus ClubV1.
- Total number of bookings by Aug last year was 82
- Bar Sales Tracker Spread continues to reflect good progress.

#### Insurance

• 3-yearly Risk Review undertaken 2/8/19. Details circulated.

#### Staff

#### Complaints

Bootle St Police GS complained course should have been closed 16/8/19 – resolved.

#### Disciplinary

•

# Heads Meeting 14/8/19

## Laundry

- Cleaners complaining.
- Need more table cloths.
- Perhaps we should use outside contractor for functions and pass the cost on to the organiser? *Michelle will obtain prices and discuss with House Sec*

#### Balcony

• 2 new chairs recently broken. Bad design? Wrong chairs? Guarantee? *House Sec is on the case.* 

#### **Function Room**

- Needs decorating
- Dance Floor needs permanent repair
- Carpet needs repair
- House Sec on the case. Budget is the issue

# Mess Around Shoe Cleaner and under Balcony

- First job every day for Assistant pro?
- Pro to liaise with House Manager maybe odd-job lad can help?

## Whole in One Golf Screens

• Needs to be on constantly in Pro Shop and Clubhouse

## **CCTV** on phones

• Working on it

## Society Organisers Golf Day

• Went well Thursday 1<sup>st</sup> August 2019. 18 played.

#### **Reciprocal Golf**

• Hon Sec has spoken with and written to Davyhulme Pk GC re setting up a reciprocal arrangement. Acknowledged 4/7/19. Still waiting.

#### Whole-in-1 Golf

• Will give notice shortly.

#### **Committee Trip**

• Friday 30<sup>th</sup> August at North Manchester GC

#### Willow Wood Charity Golf Day

- Friday 13/9/19. Good meeting with Willow Wood reps 12/8/19.
- Discount for AULGC members agreed: £200 per team of 4 (down £100)

#### Prostate Cancer Golf Day – Micky Forrest

• Details circulated – agreed 1pm Shotgun start Friday 25/10/19. 15-23 teams.

#### **Resurfacing Drive**

• Done. Looks excellent.

#### **Golf Course Rating/Worldwide Handicapping**

• England Golf will measure/rate course soon.

#### Past Captains' Meeting 5/9/19

Invitations sent

#### Past Captains' Golf Day & Dinner Friday 11/10/19

Invitations soon

#### **Q3 Finance Meeting**

• Done 20/8/19. YTD surplus £16K. Please see Treasurer's Report.

#### Wi-Fi Guest Network

• Now live – password is "hole19golf". Just a reminder.

# Treasurer's Report

# Management Accounts for 10 months to 31/7/19 circulated

- Figs show a surplus of c£20K YTD v a deficit of £47K for same period last year
- Cash 2019 £122K v 2018 £92K

## <u>Marketing</u>

- Report circulated.
- Additional banners will be erected adjacent to practice putting green.
- Meeting soon with 2020 Captains.
- Albatross spend will be reviewed critically ahead of Budget Meeting.

## Junior Development

- No Report
- Academy developing rapidly still need help with coaching
- Junior Open 30/8/19

## <u>Social</u>

- Report circulated
- 58 attended Summer Ball.
- Annual Prize Night will be 18/10/19.
- Drive, Chip & Putt idea to be developed
- Annual review with catering will be undertaken soon.
- Event titles will be modernised next year
- events@ashtongolfclub.co.uk set up

## Health & Safety

- Report circulated.
- Incident Management Process in course of formulation linked to RAG rating
- Long discussion with Insurance to outline plans and agree immediate requirements.
- Plans/assessments for winter in course.
- Golf pros to attend First Aid Course.

## <u>House</u>

- Report circulated.
- New dryer installed
- New table cloths ordered
- Skip hired to tidy yard

## <u>Bar</u>

## • Report circulated.

- Sales going still well
- Issues with Stock Report etc. resolved
- New Cellar cooler installed
- Issue raised re wedding resolved misunderstanding re meeting

 Hon Sec/House Manager to review how we can better us phones to assist party organisers

#### <u>Greens</u>

- Report circulated
- Greens renovations (scarifying/tining/dressing etc.) w/c 16/9/19
- 300 ml of rain in 4 weeks has caused issues with cutting etc.
- Materials on the way for pond fence upgrade
- Buggy Users meeting set for 4/9/19
- Winter plan to be formulated ahead of Budget Meeting
- New sign needed for 7<sup>th</sup> back tee

#### **Green Fees**

- Winter w.e.f. 1/10/19
  - Midweek £17.50pp. Saturday £25pp. Sunday £20pp. Members' Guests £15pp
  - o Midweek 4Ball £60. Saturday 4Ball £85. Sunday 4Ball £70
- Summer w.e.f. 1/4/20
  - Midweek £20pp. Saturday £30pp. Sunday £25pp Members' Guests £15pp
  - Midweek 4Ball £70. Saturdays 4Ball £110. Sunday 4Ball £85.

#### **Reciprocal Golf**

- Will retain status quo for now.
- Numbers from Withington GC will recede as their course recovers from flooding.

#### **Competitions**

- Report circulated
- All Finals Day is proving challenging
- Referees required

#### **Opens**

• No Report.

#### **Suggestion Book**

• Greens Sec has responded to suggestions re bunkers and divot bags

#### Next Meetings

- Full Committee: Monday 23rd September 2019 at 7.30pm
- Budget Meeting: Wednesday 25th September 2019 at 7pm

Captain	Date
Proposed by:	
Seconded by:	