MINUTES OF MANAGEMENT COMMITTEE MEETING HELD ON MONDAY 13th August 2018

Present

Captain: C Sherlock Y
President: I W Sherlock Y

Lady Capt.: A Lomas Apologies

Hon. Sec.: S Martin Y
Captain Elect: S Hanmer Y

Past Captain: L Butterworth Apologies

Comps: A Lambert Y
Hon. Treasurer: J Orchard Y
Greens: G White Y
Greens: M Wild Y
Greens: S Craig Y
Junior Development & Social: J Hall

House/Bar/Clubhouse Development: W Evans Apologies

Marketing & Juniors: M Barlow Y
H&S: Dave Lewis Y

Captain

- Welcomed all and said how much he had enjoyed the Committee Trip and congratulated the A Team, particularly Team Captain Martin Wild, on winning the Premier League.
- Highly confidentially, a member is interested in buying some of the land by the drive.
- Captain will meet Taylor Wimpey who have the contract to develop the former Hartshead school site with a view to marketing the Club.
- Again, highly confidentially, Captain will with Captain at Oldham GC to discuss how we can work together for mutual benefit.

Minutes of Meeting Monday 16th July 2018

Proposed by Tony Lambert and seconded by Martin Wild as a true and correct record. Signed by Captain.

Ladies Captain

No Report.

Matters Arising from Minutes of Monday 16th July 2018

- Need to formulate a **Vision**, **Strategy and 3-year** plan and focus on it at Committee Meetings. Discussed at Finance meeting
- H&S Draft Plans/Risk Register will be circulated prior to next meeting.
- Considerable debate on ride-on buggies damage to course, safety of players. Dilemma is revenue generation vs damage/safety. H&S Sec to make enquiries of other clubs
- H&S various signs to be erected
- H&S red/amber/green system to be set up re course condition
- H&S Ride-On Buggy users to be invited to meeting

- H&S audiometry to be done on Swing Room/Bungalow
- House photos to be re-framed and hung in clubhouse Ladies to review
- House Need to buy new towels for locker rooms
- Comp Sec to liaise with Ladies Comp Sec re reserved Sunday tee times
- Ladies More Women & Girls in Golf Team will liaise with the County Development Officer and set up a sub-committee

Secretary's Business Monday 13th August 2018

Membership:

- New Members: 1 x G7, x G721, 1 x G727, 1 x G729, x G6, x G628, x G5, 1 x G Country, 1 x Free Academy Juniors, x JB16+, 0 x LS, x Social, x 3-Day, x Ladies Academy, x Ladies 2 Year Deal & x PMG & 6 x Trial Membership
- **Trial membership** Yellow Bags Tags with expiry date.
- 3-Day Red Bag Tags.
- PlayMoreGolf Green Bag Tags. We now have 22 PMG.
- Rule 4.4 Defaulters:

Subscriptions 2018

Report/details at meeting.

Albatross Digital Marketing

- Have produced many leads followed up by Hon Sec. So far they have produced 20 Trial Memberships, a Society worth c£320 and plenty of interest. Crazy Crew won the free golf day and played 22/7/18 generating c£100 plus whatever they spent in the bar.
- Scott Deakin won the Free 3M 7-Day Membership having generated over 229 leads and 175 GDPR compliant email addresses.
- Also generated numerous green fees at discounted rate of £15pp.
- They are now advertising our Opens and the Invitational.

Societies & Parties

• **Societies** for financial years to:

Sept	Sept	Sept	Sept	Sept	Sept	Sept
2012	2013	2014	2015	2016	2017	2018
£14K	£17K	£15K	£17K	£14K+	£15.2K+	£15.5K+

- Last August projected Society income was £15.5K
- Charity Golf Day booked for Legends GS in aid of Oldham Young Carers on Friday 28th September 2018 with **Shotgun Start at 1pm.**
- **Room Hires** for financial years to:

| Sept |
|------|------|------|------|------|------|------|
| 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 |
| 29 | 30 | 46 | 76 | 114 | 101 | 82 |

11 Christenings

- 7 Conferences
- 6 Funerals
- 49 Parties
- 9 Weddings
- Last August we had 101 parties booked for the year

GoPlayGolf

- We are just in the process of negotiating the fine detail and intend to sign-up soon.
- The up-front cost is £250.

Staff

 Accident Claim passed to Insurers with instructions to defend/repel. Progressing

Caterers

Chasing Greenwoods to sign contract

English Amateur Championship

Luke Kelly was unable to participate due to injury

Fund-Raising Golf Day for Club

- Arrangements well advanced.
- Hole-in-One Insurance in course

Stock-taker Required

Graham Valentine recently appointed.

Insurance

Lancs Amateur Trophy covered at no extra cost.

Complaints

- Society went half an hour late Sunday 4/8/18 causing some issues.
- Wedding 21/7/18 issues re catering etc in course of resolution

Disciplinary

•

Reciprocal Golf

•

Water Abstraction Licence

- Environment Agency reviewed terms etc.
- Meter needs attention and readings need to be taken and recorded daily.
- Licence to be transferred into Club name (from that of Bill Wrigley)

Rosehill Tennis Club

 Tony Lambert and JJ Lewis met with Judith Brazier (RHTC President) Monday 29th January 2018. · Report circulated.

Dirk Farm

- He may resurrect the issue of making an offer for the land between his buildings and the path between the 8th green and 9th tee.
- Nothing received to date.

Land beside our Drive

- Another interested party has come forward. Developments awaited.
- Nothing to date.

Committee Trip

- Friday 3/8/18 at Withington GC on reciprocal basis.
- 16 committee and helpers attended a most enjoyable day.
- Small surplus on the day added to Committee Bar Card.

Motion Picture Licencing Authority

Licence purchased at cost of c£100.

Past Captains' Meeting

Set up for 6/9/18 at 8pm

Engraving/Honours Boards

• Engraver returning soon to update lady's trophies.

Wi-Fi Guest Network

• Now live – password is "hole19golf". Just a reminder.

Treasurer's Report

Liquidity

Hi All,

Please find attached the Cash Book Summary for June 2018 and an updated Cash Flow Forecast to December 2018.

The cash position at the end of July was £92,411 compared to £61,725 in the previous year.

For those of you who didn't attend the finance meeting at the start of the month I've also attached a copy of the management accounts for the first 9 months and a set of forecast accounts for the 12 months to September 2018

مم	VOL	all	later.
JEE	vou	all	iaiei.

Thanks

Jonny

Cash Flow

Forecast from June to December 2018 attached.

We need to continue **only spending money where necessary**, so the position doesn't worsen and may even improve over the next 6 months.

Q3 Finance Meeting summarised for those not in attendance on 1st August 2018

Marketing

- Report attached.
- Albatross to advertise Function Room
- Marketing to liaise with Opens to drive Autumn Open Day Sunday 2nd Sept 2018

Junior Development

· Report attached.

<u>Social</u>

- Report attached
- We have tried to provide members with what they said they wanted and have been disappointed with the support

Health & Safety

- · July's Report discussed.
- Rob Nuttall's request for permission to shoot wildlife on the course declined; Public Rights of Way/Animal rights etc.
- Signage revised and will become part of the Greens winter programme

Grant Funding

• Progressing.

House

- No Report.
- Rattan bin stolen from balcony culprit caught on CCTV but not identified.
- Any feedback on catering should be emailed to Hon Sec who will pass to Caterer.
- Some ceiling tiles replaced. Cellar ceiling needs finishing off.

Bar

- Report attached.
- Bar Sec will monitor House Manager closely in early months of his probationary period.

Greens

No Report

- Greens stressed by sun renovations w/c 20/8/18. **Greens to tell members** in advance.
- Head Green-keeper has arranged to share some machinery with Manchester GC to save costs.
- Vandalised *Thank you for Visiting* sign to be repaired and re-sited.
- Thinning of trees and brambles etc will be part of winter programme.

Competitions

- Report attached.
- Need referees for Finals (Finals Day is 9/9/18)
- Sunday morning/Societies discussed again Etiquette to be emphasised to Society Organisers

Handicaps & Opens

- No Report.
- Need to liaise with Marketing to promote Autumn Open day 2/9/18
- Agreed by majority vote members will pay £5 entry fee BRS needs updating

Suggestion Book

• Suggestions re catering and golf course dealt with.

Next Meetings

- Membership Meeting: Wednesday 15th August 2018 at 8pm
- Budget Meeting: Thursday 13th Sept 2018 at 7.30pm
- Full Committee: Monday 17th Sept 2018 at 7.30pm

Captain	Date		
Proposed by:			
Seconded by:			