

**MINUTES OF MANAGEMENT COMMITTEE MEETING HELD ON
WEDNESDAY 29th May 2019**

Present

Captain	S Hanmer	Y
President	I W Sherlock	Y
Lady Capt.	C Bennett	Y
Hon. Sec.	S Martin	Y
Captain Elect	W Evans	Apologies
Past Captain:	C I Sherlock	Y
Comps & Handicaps	A Lambert	Y
Hon. Treasurer	J Orchard	Y
Greens	G White	Y
Greens	M Wild	Y
Opens		Vacant
Junior Development	L Butterworth	Apologies
Social	J Hall	Y
House/Clubhouse Development	D Clarke	Apologies
Bar/Clubhouse Development	D Howles	Y
Marketing	M Barlow	Y
H&S	D Lewis	Y

Captain

- Welcomed all and thanked all involved for an excellent Picnic at Howley Hall GC.

Minutes of Meeting Monday 29th April 2019

Proposed by Chris Sherlock and seconded by Tony Lambert as a true and correct record. Signed by Captain.

Ladies Captain

- **Report circulated.**
- Ladies will have the Function Room on Ladies Captain's Day and Simon Craig's Society will use the Bar Area.
- Ladies Academy going well
- LC will attend England Golf Golf Buddy Workshop 19/6/19 at Fairfield GC

Secretary's Business for Committee Meeting: Wednesday 29th May 2019

Matters Arising from Minutes of 29th April 2019

- **House** – photos to be re-framed and hung in clubhouse
- Issues with Saturday winter **comps** and handicap adjustments to be debated at **comps/greens sub-committee** at the end of the winter as usual
- **Greens to liaise with Golf Pro** re best place to hold practice sessions when the field is too wet.

Secretary's Business Monday 29th May 2019

Membership:

- New Members: **1 x G7, 1 x G722, 1 x G725**, x G726, x G729, x G6, x G628, G5, x 3-Day, **4 x PMG**, x Free Academy Juniors, x JB16+, 0 x LS, **x Social, 1 x Ladies Academy**, x Ladies 2 Year Deal & **5 x Trial Membership**
 - **Trial membership** – Yellow Bags Tags with expiry date.
 - **3-Day** – Red Bag Tags.
 - **99 3-Day Members**
 - **PlayMoreGolf** – Green Bag Tags. We now have **62 PMG**.
 - **Rule 4.4 Defaulters**: Money Claims in course for 3 members.

Subscriptions 2019

- All under control – for now!

Visitors from Australia

- Details circulated. Trial Membership accepted (3 months 6-Day membership for £199).

Albatross Digital Marketing

- Generating lots of leads again now we are pushing 3M Trial Membership.
- Martyn Ryan won the 3 months free membership. He's a member at Werneth Low GC.
- Albatross to filter leads for 3 months trial at £250per month and then review.

New Members Meeting

- Second one to take place 31/5/19 at 7pm just ahead of Prize Night. Part of our retention strategy. Just 8 positive responses so far despite Sunday's reminder.

Member Retention

- England Golf advice and support being followed. Good meeting on 8/5/19. Helen Searle (County Liaison Officer) is pleased with progress so far.
- Next step is Members Survey - details in course

England Golf and Lancashire Golf Union

- Affiliation Fees due imminently

Club Governance Workshop – England Golf

- Garforth GC Tuesday 28/5/19: Comp Sec & Hon Sec attended. Some good ideas. In summary, we are doing ok but still have much to do.

Golf Pro

- Some hands-on support from PGA, via England Golf, set up for Mike Boyle.

Societies & Parties

- **Societies** for financial years to:

Sept 2012	Sept 2013	Sept 2014	Sept 2015	Sept 2016	Sept 2017	Sept 2018	Sept 2019
£14K	£17K	£15K	£17K	£14K+	£15.2K+	£14.1K+	£11.K+

- Still working on transferring Societies from BRS to Club V1 – for the moment 2019 figures are not quite up to date.
- Last May projected Society income was £13K+
- Willowwood Golf Day set for Friday 13th September 2pm Shotgun Start. Details to be circulated to members soon. Shouldn't impact on our fundraiser as it is a true corporate day at £300 per 4-man team.

Room Hires for financial years to:

Sept 2012	Sept 2013	Sept 2014	Sept 2015	Sept 2016	Sept 2017	Sept 2018	Sept 2019
29	30	46	76	114	101	84	73

- ClubV1 will not provide the detail seen previously (33 in BRS to 28/2/19 plus ClubV1).
- Total number of bookings by May last year was 81
- Bar Sales Tracker Spread continues to reflect good progress.

Lancashire Boys: Sunday 19th May 2019

- Overall it went well although there was an issue with lighting in the clubhouse first thing.
- Complimentary letter received from County Championship Sec.

Insurance

- Reviewed with brokers and renewed on their recommendation as best value for money cover. Premium is £60 up on last year.
- As in previous years we have free Hole in One prize cover for a top prize value of £5K.

Complaints

- Visitor green fees. Resolved/explained.
- New members practicing on the course. Reminder of rules re practice to be circulated.

Disciplinary

-

Water Abstraction Licence

- Resolution expected shortly

Heads Meeting

- No meeting

Engraving/Honours Boards

- Honours Boards done
- Engraver thwarted by bad weather, then vehicle failure and returning soon
- Chased him yet again.

Captain's Picnic

- Successful with one bus and 48 players. Thanks again to JJ Lewis for organising Howley Hall GC and Swans Coaches
- Thanks also to Dave Clarke for his help in balancing the numbers.

Society Organisers Golf Day

- Set for Thursday 1st August 2019 and Organisers invited.

Reciprocal Golf

- NMGC, Reddish Vale GC, Withington GC, Marple GC and C&RGC all provided tee times on Sunday 19/5/19 to help us mitigate loss of playing time for our members whilst we hosted the Lancs Boys Championship.
- Complimentary tee times offered to Grange Park GC whilst they host big days on 10/5/19 and 19/6/19.
- Hon Sec wrote to North Manchester GC and Saddleworth GC offering Reciprocal Arrangement 2/5/19 and chased 27/5/19.
- Hon Sec wrote to Ringway GC offering Reciprocal Arrangement 27/5/19.

Bequests

- A member has suggested we circulate members suggesting they bequeath funds to the Club upon death.
- Some details sent to Hon Solicitor for his comments.

Practice Field

- Was closed 4/5/19 for helicopter landing. Generated landing fees of £250 and no issues reported.

Portable Toilet on Golf Course

- Now available until early September in the usual spot

Team Matches

- Hon Sec to write to Team Managers and Caterer reminding them that where the Club funds the meals on KOs the committee has agreed meals at £6pp.

Wi-Fi Guest Network

- Now live – **password is “hole19golf”**. **Just a reminder.**

Prostate Testing Day: Saturday 15/6/19

- Please spread the word

Invoices

- Agreed suppliers should be asked to email invoices direct to the appropriate Secretary rather than via Hon Sec.

Professional Golfers

- Agreed they can play practice rounds from white tees. Greens Sec to circulate members.

Treasurer's Report

Management Accounts for April 2019 and YTD circulated

- April (inc w/c 29/4/19) shows a surplus of £16K and YTD surplus of £32K. Exc w/c 29/4 figs reduce to £10K and £26K respectively.

Liquidity

- Cash position at 30/4/18 was £153K and 30/4/19 is £185K.

Marketing

- **Report circulated.**
- Opens banners received.
- President will ask a member to run the Opens.
- Sky & BT TV to be promoted.
- Annual Prize Night agreed for Friday 18/10/19 – to be promoted

Junior Development

- **Report circulated**
- Golf Safe progressing
- Golf Pro plays a very important role in this part of the Club's progress.

Social

- **Report circulated**
- Captain's Weekend to be given an extra push. Menu circulated.
- Social Sec to meet with Captains-Elect and Marketing Sec to discuss next year's programme.

Health & Safety

- **Report circulated.**
- H&S Sec to invite all to another sub-committee meeting to discuss significant risks and how they might be mitigated.
- H&S Sec to circulate members re interim safety measures for balcony.

Practice Field

- Progressing very slowly

House

- **Report circulated.**
- Kitchen hours have been circulated to members and are posted around the clubhouse
- Various issues with kitchen equipment, gents toilets and lockers.
- Function Room to be painted.

Bar

- **Report circulated.**
- House Manager has attained Cask Marque for the quality of our *real ales*. Plaque to be displayed at front door and on balcony.

Greens

- **Report circulated**
- Agreed to retain the Red Penalty Area at 17, set up for Lancs Boys, and extend it across 18. Comps to circulate Rules to members

Competitions

- **Report circulated**
- Agreed capable Juniors with handicaps above 16 may play in Twilight 9-hole Stableford comps from white tees.
- Agreed we will experiment with Payment on Entry for Winter 4-Ball KO and Winter Singles KO given issues experienced with payment for Summer KOs.

Opens

- **No Report.**

Fund-raising Day

- To be organised to support Luke Kelly who has qualified for the Euro-Pro Tour and turned pro

Suggestion Book

- Hon Sec and Greens Sec have responded to various suggestions

Next Meetings

- **Full Committee: Wednesday 26th June 2019 at 7.30pm**

Captain _____ **Date** _____

Proposed by:

Seconded by: