MINUTES OF MANAGEMENT COMMITTEE MEETING HELD ON MONDAY 15th October 2018

| Present | | |
|----------------------------------|---------------|-----------|
| Captain: | C I Sherlock | Y |
| President: | I W Sherlock | Y |
| Lady Capt.: | A Lomas | Y |
| Hon. Sec.: | S Martin | Y |
| Captain Elect: | S Hanmer | Apologies |
| Past Captain: | L Butterworth | Apologies |
| Competitions: | A Lambert | Y |
| Hon. Treasurer: | J Orchard | Y |
| Greens: | G White | Y |
| Greens: | M Wild | Υ |
| Opens & Handicaps: | S Craig | Apologies |
| Junior Development & Social: | J Hall | Y |
| House/Bar/Clubhouse Development: | W Evans | Υ |
| Marketing & Juniors: | M Barlow | Apologies |
| Health & Safety: | D M Lewis | Apologies |

<u>Captain</u>

- Welcomed all and congratulated Kath Watson on her nomination for Ladies Captain Elect.
- He also said he'd really enjoyed the Past Captains' Dinner

Minutes of Meeting Monday 17th September 2018

Proposed by Jacob Hall and seconded by Tony Lambert as a true and correct record. Signed by Captain.

Ladies Captain

 Ladies want to play behind the men at 10am on Sundays. Agreed, after some debate, we will reserve 10am – 10.40am for the Ladies. If we are approached by good-sized societies wanting to play before 11am, Hon Sec to liaise with Ladies & Comps.

Matters Arising from Minutes of Monday 17th September 2018

- Need to formulate a **Vision**, **Strategy and 3-year** plan and focus on it at Committee Meetings. Discussed at Finance meeting
- Considerable debate on ride-on buggies damage to course, safety of players. Dilemma is revenue generation vs damage/safety. H&S Sec to make enquiries of other clubs
- H&S red/amber/green system to be set up re course condition
- H&S Ride-On Buggy users to be invited to meeting
- House photos to be re-framed and hung in clubhouse Ladies to review
- House Vandalised *Thank you for Visiting* sign to be repaired and resited.
- Comp Sec to liaise with Ladies Comp Sec re reserved Sunday tee times

• Ladies – More Women & Girls in Golf Team will liaise with the County Development Officer and set up a sub-committee

Secretary's Business Monday 15th October 2018

Membership:

- New Members: x G7, x G721, x G727, x G729, x G6, x G628, x G5, x 3-Day, 9 x PMG, x Free Academy Juniors, x JB16+, 0 x LS, x Social, x Ladies Academy, x Ladies 2 Year Deal & & x Trial Membership
- **50 members/trial members/new members have taken up 18412 offer** (of which 23 are brand new members: G7 x 8, G6 x 4 and G3 x 11) an excellent campaign but, as ever, it's all *jam tomorrow*!
- **Trial membership** Yellow Bags Tags with expiry date.
- 3-Day Red Bag Tags.
- 94 3-Day Members (down from 100 last month reflecting upgrades)
- **PlayMoreGolf –** Green Bag Tags. We now have **31 PMG**.
- Rule 4.4 Defaulters:

Subscriptions 2018

• Report/details at meeting.

Albatross Digital Marketing

• Just 7 members remain in the Trial Membership category. Most are expected to convert on expiry of their trial.

Societies & Parties

• Societies for financial years to:

| | | Sept | | Sept | Sept | Sept | Sept |
|------|------|------|------|-------|---------|---------|-------|
| 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
| £14K | £17K | £15K | £17K | £14K+ | £15.2K+ | £14.1K+ | £3.7K |

- Last October projected Society income was £4K
- Societies in September were particularly disappointing, virtually all bringing significantly fewer than originally planned.
- We are now offering a discount for payment in advance (no refunds).

• **Room Hires** for financial years to:

| Sept | | Sept | | Sept | Sept | Sept | Sept |
|------|------|------|------|------|------|------|------|
| 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
| 29 | 30 | 46 | 76 | 114 | 101 | 84 | 33 |

- 5 Christenings (2 confirmed)
- 1 Conferences (confirmed)
- 0 Funerals
- 17 Parties (10 confirmed)
- 10 Weddings (3 confirmed)
- Last October we had 45 parties booked for the year
- Are we to charge Room Hire Fee £100 from now on? Jacob Hall volunteered to establish what our competitors are doing.

Nominations Sheet

- For nominations to Committee was posted on notice board on 1/10/18 and will come down on 28/10/18.
- Protocol is that nominations for committee (as opposed to officers) should not be proposed or seconded by current committee members

Juniors

• Lee Butterworth will take on the role of Junior Development Officer and Martin O'Keeffe will support him. Lee is to attend a suitable England Golf Seminar shortly.

GetWomenIntoGolf

• 18 – 40 year old female members invited to assist County

ССТУ

• Nick Cuthbert's report and recommendations passed to House/Bar Secs

GoPlayGolf

• Green fees have started to trickle through.

Staff

- Accident Claim passed to Insurers with instructions to defend/repel. Progressing
- Employment Review progressing.

Caterers

• Chasing Greenwoods to sign contract. Expected shortly.

Insurance

• Whilst we are very happy with our Insurers, given the absolute cost, we will obtain a competitive quote ahead of renewal in May 2019.

Ram-Raid at Green-keepers Shed

- Wednesday 22/8/18
- Crime number 976228
- Two shovels and a wacker plate stolen
- Shutters repaired/replaced
- All on CCTV

Notice of AGM

- Docs etc now in course of preparation
- Agreed we don't need any changes to the Constitution

Complaints

• Wedding 21/7/18 – issues re catering etc: progressing. Delays caused by holidays and illness.

Disciplinary

•

Reciprocal Golf

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Bridge over 18th

- Stan Laing's proposal circulated
- Feedback provided via Bill Wrigley developments awaited.

Scorecards

• New supply ordered

Water Abstraction Licence

• Licence to be transferred into Club name (from that of Bill Wrigley)

Rosehill Tennis Club

• Slow progress.

Committee Golf & Dinner

- Friday 9th November
- Golf 12pm
- Dinner 7.30pm for 8pm
- Names taken

Dirk Farm

- He may resurrect the issue of making an offer for the land between his buildings and the path between the 8th green and 9th tee.
- Nothing received to date.

Land beside our Drive

- Another interested party has come forward. Developments awaited.
- Nothing to date.

Engraving/Honours Boards

• Engraver returning soon to update lady's trophies.

Wi-Fi Guest Network

• Now live – password is "hole19golf". Just a reminder.

Treasurer's Report

Liquidity

- No Report given imminent final accounts etc
- President recommended we engage Stocktake UK for a few months given their excellent presentation at recent GCMA meeting. Agreed. **Bar Sec to sort.**

Cash Flow

 O/D c£60K will be required from Dec this year – meeting with Bank Manager to be set up for early Nov • Met House Manager and established reasons for errors/differences on Bar Journal. Confident Journal figs should show minimal diffs going forward. Will monitor closely.

<u>Marketing</u>

- No Report.
- Review undertaken with Albatross Digital Marketing. Discount requested in exchange for a 12 month commitment.

Junior Development

- No Report
- Lee Butterworth agreed to take on Junior Development supported by Martin O'Keeffe and Josh Ainscough (Asst Pro).

<u>Social</u>

• Report attached

Sportsman's Dinner

• Usual detailed Account to be produced to Hon Treasurer asap.

Health & Safety

• Report attached.

Grant Funding

• Progressing.

<u>House</u>

• No Report.

<u>Bar</u>

• Report attached.

- Dance floor fixed
- Carpet around dance floor needs attention
- TV damaged and needs replacing
- Cleaning to be brought back in-house asap to cut costs

<u>Greens</u>

• Report attached

Competitions

- Report attached.
- 3-Day Winter KO unlikely to go ahead insufficient interest
- Agreed brand new members to receive a FREE 4BALL on joining

Handicaps & Opens

• No Report.

Suggestion Book

• Coloured flags on greens indicating position to be considered.

Next Meeting

• Full Committee: Monday 13th Nov 2018 at 7.30pm

Captain _____ Date _____

Proposed by:

Seconded by:

BAR REPORT September 2018

1. The Stocktakers' report for September showed a profit of 58.2% (59.8% ytd). The Yield was 76.9% (81.4% ytd). Gross Profit for the month was £6,877.84. (£41,086.58 ytd from 24/05/18)

Given the "anomalies" witnessed in recent Bar Journals, I am waiting on Jonny to provide a more accurate figure for the end of year Bar performance

Oct 2018 – H&S Report

Update very brief.

15th holes done as Gaza's report _ holes on both sides of the wall now near the green and halfway up the fairway.

The trees and debris that had also been put there have been moved. Signs are required as we know. To advise no public right of way. Dog walker strolled accord the course on sat in the middle of the comp across the 15th from 16th tee and walked brown 5 before cutting across and through the trees to the reservoir. _ it's getting worse.

Other than that _ progress on RA with Lee and as Gaz reports the shed is being sorted.

Arranging the winter RA with gaz/Lee to walk the course and risk assess each hole. Also plan the buggy route prior to the meeting with the users.

From: David Lewis <d.lewism10@gmail.com>
Sent: 15 October 2018 09:35
To: Secretary <Secretary@ashtongolfclub.co.uk>
Cc: gaz23red@yahoo.com; Martin Wild <martinwild@gmail.com>; Chris Sherlock
<chris.sherlock@barclays.com>; Ian Sherlock <iansherlock48@gmail.com>
Subject: Re: Ride-On Buggies

It will have to be the week later in month I am away the next two weeks with work (apologies for tonight _ London again)

I don't have an objection to opening up to all apart from it doesn't directly effect them - and we do have some very anti buggy use members - not helped by some users. We might end up with some "clear the air talks" if we don't plan this carefully.

Personally, I think there will be enough to talk about with just the users. Without speaking to Gaz and sorting an agenda and approach.

I think we need to canvas opinion on

1. Buggy types/ wheel sizes/ transport / storage etc

There are hazards created to members unloading, and also to car park users through trailers.

2. The route round the course

3. Safety _ when it becomes unsafe and which holes create the largest hazards

4. Long term plan _ paths and where should the be

5. What we do now - traffic light system proposal.

Sorry if the response is a bit pigeon - trying to type on the phone.

Thanks

David

Greens Report

Few bits chaps....

We have now filled in the gap in the wall on 15, moved the bell on 3 and have started a small fence on 15 to stop people walking down the fairway from the waterworks path.

We've had to spray the greens with a fusarium treatment recently after some spots began to show through. Needless to say we will be keeping a close eye on them going forward.

My intention over the winter is to allow mats and placing in the semi. The plastic hole rims will be used again soon as the soft greens are causing holes to collapse slightly. The white hole paint is not really effective on wet greens and looks unsightly also.

We have started preparing some of the temp greens etc and will be roping off areas to protect the course, likely early November.

A tidy up of the shed is a priority over the winter and we've filled a skip already.

Cheers,

Gaz

Competitions Report October 2018

Nothing much from competitions this month

- 1) The twilight stablefords appear to have been successful but are now drawing to a close. Last week's competition had just one entrant, but a storm circa 4 p.m. prevented casual entrants no to bother.
- 2) The Winter Knock Outs are open, but once again the Three Day Winter event looks likely to be abandoned due to lack of support.
- Annual Prize Night has 61 diners so far. 4 people will come for the presentation only. Norman Higginson will dine, if he is not expected to entertain during the dining period. There are still people follow up

That's it