# MINUTES OF MANAGEMENT COMMITTEE MEETING HELD ON Monday 27th January 2020

#### **Present**

Captain	W Evans	Υ
President	I W Sherlock	Υ
Captain Elect	S P McGee	Υ
Past Captain	S Hanmer	Υ
Lady Captain	K Watson	Υ
Treasurer	J Orchard	Υ
Greens	G White	Υ
Greens & Opens	M Wild	Υ
Junior Development	L Butterworth	Υ
Social	J Hall	<b>Apologies</b>
Bar/Clubhouse Development	D Howles	Υ
Competitions & Handicaps	A Lambert	Υ
House	D. Shenton	Υ
Marketing	M D Barlow	Υ
Health & Safety	D Lewis	Υ
Hon Sec	S Martin	Υ

# **Captain**

 Captain welcomed all, particularly Darren Shenton who has succeeded Dave Clarke who has resigned from Committee. Darren will take over as House Sec and continue as Subscriptions Sec.

# Minutes of Meeting Wednesday 2nd December 2019

Proposed by Lee Butterworth and seconded by Steve Hanmer as a true and correct record. Signed by Captain.

## **Lady Captain**

- Report circulated
- Ladies Academy going well.
- Further meeting with Helen Searle (County Liaison Officer), re issues raised via Members' Survey, set for 29/1/20.
- Ladies will submit a detailed proposal for the future of the Games Room following their meeting on 16/3/20.
- Detailed proposal that one of the ladies be granted Honorary Membership to be presented ahead of February Committee meeting

# Matters Arising from Minutes of Monday 2<sup>nd</sup> December 2020

- Greens
  - course measurement in hand
- Marketing
  - Total number of bookings for year to 30/9/20 is 37 vs 57 this time last year – needs attention now. Bar Sec will liaise with Marketing Sec, House Manager and Captain Elect and formulate a strategy to generate 100 parties and measure progress

# <u>Secretary's Business Monday 27th January 2020</u> Membership:

•	7 day	6 day	5 day	3 day	Country	PMG	Junior	Social	Total
Men									
Nov 2015	254	73	26	21	1	-	28	111	514
Nov 2016	254	74	26	59	1	-	76	103	593
Nov 2017	259	54	32	100	1	6	66	89	601
Nov 2018	298	29	21	115	1	31	69	79	643
Nov 2019	292	35	16	100	1	64	67	79	654
Jan 2020	297	37	19	96	1	70	70	79	669
Women									
Nov 2015		50	1			-	5	39	95
Nov 2016		48	1			-	5	42	96
Nov 2017		45	2			0	10	39	96
Nov 2018		52	3	1		0	12	34	102
Nov 2019		56	4	1		1	11	30	103
Jan 2020		56	4	1		1	11	30	103

- Mid-year Joiners' Affiliation Fees paid
- The above figures include 42 men and 1 woman aged 18-30.
- And 15 Ladies' Academy Members well done to all involved.
- Trial membership Yellow Bags Tags with expiry date. 1 Trial member
- 3-Day Red Bag Tags.
- PlayMoreGolf Green Bag Tags.
  - Rule 4.4 Defaulters: Money Claims submitted for three defaulters. Court date set for one.

# **Subscriptions 2020**

• ClubV1 visiting 29/1/20 to assist System update in readiness to email out in early/mid-February.

# **Albatross Digital Marketing**

 Comp Sec & Hon Sec met with Sam Poole & Darren Redwood of Albatross 18/12/19. Output circulated.

## **Members Survey - Retention**

 Lady Captain, Susan Barlow, Sylvia Haq, Gareth White & Hon Sec met 18/12/19 to discuss. Further meeting set for 29/1/20 with County Liaison Officer.

#### **Societies & Parties**

• **Societies** for financial years to:

Sept	Sept	Sept	Sept	Sept	Sept	Sept	Sept	Sept
2012	2013	2014	2015	2016	2017	2018	2019	2020
£14K	£17K	£15K	£17K	£14K+	£15.2K+	£14.1K+	£12K	£6K

Last Dec projected Society income was £7K

- Bardsley Construction has gone into Administration. Club will lose some green fees. Administrators have now confirmed the event will not take place. Club Talks Charity Day will take the date.
- Policy re Sunday Societies two moved to 1pm and one lost (value c£400)
- Soc Organisers' Golf Day set for Thursday 4th June 2020 and fully subscribed.

# **Room Hires** for financial years to:

| Sept |
|------|------|------|------|------|------|------|------|------|
| 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 |
| 29   | 30   | 46   | 76   | 114  | 101  | 84   | 86   | 45   |

- Total number of bookings by Jan last year was 62 Bar/Marketing team is on the case
- Bar Sales Tracker Spread shows sales significantly up on 2017/8 but £4K down on 2018/9.

#### Insurance

- 3-yearly Risk Review undertaken. Follow-up notes actioned.
- Insurers in the picture re water supply leak.
- Fixed Wire Testing (Electrical Installation Condition Report EICR) received and remedial works in course.

## **GolfSafe**

 Proposed Vulnerable Adults Policy and Child Safety Policy circulated (templates from England Golf) - All agreed to adopt. Hon Sec to circulate to members and add to website

# **Complaints**

One re Chirstmas Carvery – resolved by Captain & President

## **Disciplinary**

- Social Media comments bringing Club into disrepute resolved by Captain and President.
- Social Media Policy circulated again.

# Staff

## Heads Meeting 8/1/20

The main points were:

## **New Year's Day**

- Went well but House Manager received numerous calls from 9am (after a very, very late night cleaning/tidying clubhouse after NYE party).
- Notices will be posted in locker rooms in early December 2020 and a dedicated Newsletter will be circulated weekly throughout December 2020

## Kitchen

- 2020 menus to be confirmed shortly
- Christmas Carveries to run every Sunday in December 2020
- Mothers' Day and Easter Carveries to run

#### House

New, secure front door has been fitted to bungalow

- Pests in lofts sorted
- Plenty rock salt in stock

# Greens

Area from clubhouse to 1st tee is pristine ahead of Captain's Drive-In

#### **Golf Pro**

- Path from pro shop to shoe cleaner is a mess. Better position under consideration.
- Disposal of Cardboard is still an issue TMBC asked to provide another bin

#### Gift Cards for House Staff

Same as last year.

# **Catering Review**

- Follow-up undertaken 14/1/20
- Next review April 2020

#### **Golf Pro**

Annual Review undertaken 15/1/20.

# **ProGame – Tee Signs**

Revised contract signed. New tee signs received.

# **Christmas Day Drinks with Captains and President**

Went well

# **Engraving/Honours Boards**

- Honours Boards updated
- Hon Sec chased engraver again 20/1/20

# Handbook 2020

Gone for printing

# **Proxy Votes at AGM**

To be explored

## **Social Media**

Postings on behalf of Club/committee to go through Captain

# Interaction/Working Practices/Responsibilities of Staff

 Hon Sec to set up meeting with Gareth White, Lee Whittaker, Steve Gilligan and Mike Boyle to discuss improvement in working practices.

# **Treasurer's Report**

- Report circulated
- Q1 management figures circulated.
  - o Income roughly on target though Bar Sales are down 5% on Q1 2019
  - Expenses are on budget but £11K up on Q1 2019
  - Result is a deficit of £5K vs a surplus of £4K for Q1 2019
  - Spending must be tightly controlled going forward
  - See Bar Report below

## Marketing

- Report circulated
- Promotion for Socials etc done or in course
- Will use Albatross to promote membership
- Will produce strategy with the ambitious aim of attaining 100 Room Hires pa
- Will liaise with Opens Sec, Pro and Albatross to promote Opens

# **Junior Development**

- Report circulated
- Academy is playing Saturday afternoons again
- GolfSafe accreditation progressing well mandatory by 2021
- We will host a Northern Junior Tour Event in 2021
- We have applied to become a HSBC Roots Club
- Junior Opens set for 7/8/20 and 6/8/21
- Positive comment from members on the behaviour of one particular junior playing in men's comps

#### Social

- Report circulated
- NYE went well
- Social Calendar will be finalised soon
- Drive, Chip & Putt is developing
- New PA system to be installed before Sportsman's Dinner in March

# **Health & Safety**

- Report circulated.
- Incidents: just two reported. Members to be reminded to report to Pro
- Further Course RA next week
- Formal procedure to be agreed re hole closures
- Pro trolleys for rent must have winter wheels
- Members to be reminded that trolleys must have manufacturers' winter wheels or hedgehog wheels

## House

- Report circulated
- Vacuum cleaners replaced
- Gents showers refurbished
- Gutters cleared and downspouts fitted to front entrance
- Function Room, kitchen entrance and Gents' Locker Room redecorated
- Leak detection co to visit 28/1/20 to pinpoint leak
- To discuss fortification of external cellar door with H&S
- Work on balustrade delayed as glass supplied to wrong thickness

# Bar

- Report circulated
- Good sales over Christmas
- Good meeting with Brewery Rep
- Price increase imminent details under review

## Greens

- No Report
- Work on paths, tree removal and tee renovation progressing as planned
- New 18<sup>th</sup> tee built on green side of gully for Ladies
- Spending is within budget
- Rainfall:
  - o 2018 947 mm
  - o 2019 1413 mm
  - o 2020 to date 65mm

## Competitions

- Report circulated
- Rules
  - Ball lies up against a tree stump play the ball as it lies (winter rules lift, clean and place with 6" no nearer hole)
- Turkey Trot member who failed to arrive has paid comp fees and apologised to his playing partners
- Boxing Day Bucket One member who failed to arrive has paid comp fee. Another to pay comp fee
- Proposal re Sunday comps to be open to all: Agreed.
  - Men, women and juniors may mark one another's scorecards validly (all will have handicaps).
  - o No maximum handicap for Juniors in Club Sunday Stablefords
- Annual Handicap Review circulated and completed

## **Opens**

No Report

# **Suggestion Book**

- New tee mat required at 17<sup>th</sup>. Done
- Flower bed adjacent 13<sup>th</sup> tee to be reviewed in growing season with a view to planting wild flowers.
- The short hose pipe attached to the tap under the balcony is useful for cleaning trolleys but it creates a slippery mess and has therefore been removed.

• Full Committee: Monday 24th February 2020 at 7.30pm

Captain	Date
Proposed by:	
Seconded by:	